NYS WORKERS’ COMPENSATION BOARD (WCB) Competitive Procurement For:
Utilization Review Services, C140387

CONTACT FOR INQUIRIES AND SUBMISSIONS

*Issuing Officer* – Courtney Souza, Contract Management Specialist II
*Alternate* – Colleen VanWormer, Financial Analyst II

*Additional information*

All questions regarding this Request for Proposals (RFP) must be submitted via electronic mail to the Issuing Officer or Alternate at WCBContracts@wcb.ny.gov

**Neither phone nor fax inquiries will be accepted.** Administrative issues pertaining to sending/receiving email through the designated mailbox may be reported at (518) 388-1456.

The WCB procurement website address:
http://www.wcb.ny.gov/procurements.jsp

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For all methods of delivery:
US Post Office Mailings – standard and overnight
UPS and FedEx express delivery overnight
and ground service
Hand deliveries

Address to:
NYS Workers’ Compensation Board
Attention: Courtney Souza
328 State Street, Room 331-69,
Schenectady, NY 12305
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SECTION 1 - OVERVIEW

1.1 OBJECTIVE OF REQUEST FOR PROPOSAL

The New York State Workers’ Compensation Board (“WCB” OR “Board”) is responsible for protecting the rights of employees and employers by ensuring the proper delivery of benefits to those who are injured or ill, and by promoting compliance with the law, including the provisions relating to Workers’ Compensation benefits, Disability benefits, Paid Family Leave (PFL) benefits, Volunteer Firefighters’ benefits, and Volunteer Ambulance Workers’ benefits.

Workers’ compensation benefits provide weekly cash payments and the cost of full medical treatment, including rehabilitation, for covered employees who become disabled as a result of a disease or injury connected with their employment. Benefits may also be paid to qualified dependents of workers who died as a result of their compensable injury or illness. Disability benefits are paid when covered employees become disabled as a result of a disease or injury that is not connected to their employment. Paid Family Leave benefits are paid when an employee is out of work due to the birth, adoption or fostering of a child, or to care for a family member with a serious health condition, or to provide care due to a qualifying exigency under the Family and Medical Leave Act when a family member is on active military duty or about to be deployed. Volunteer Firefighters’ and Volunteer Ambulance Workers’ law provide cash benefits and/or medical care for volunteer members who are injured or become ill in the line of duty.

In December 2010, the WCB implemented a program of medical treatment guidelines (MTG) that fundamentally changed the delivery of health care to injured workers. The MTG program included four comprehensive, evidence based guidelines for the treatment of injuries and illnesses involving the neck, back, shoulder and knee. These guidelines were the mandatory standard of care for dates of service on or after December 1, 2010. On March 1, 2013, the Carpal Tunnel Syndrome Guidelines, updated versions of the current MTGs and a new maintenance care program were adopted. Non-Acute Pain Guidelines as well as updated versions of the current Medical Treatment Guidelines are effective for dates of treatment on or after December 15, 2014. The WCB has implemented processes for requesting optional prior approval of medical treatment/confirmation that the medical treatment is based on a correct application of the MTGs, and for requesting variances for treatment that is not consistent with or addressed in the MTGs. Prior authorizations are requested using the Form MG-1 (Attending Doctor's Request for Optional Prior Approval and Carrier's/Employer's Response), and variances are requested using the Form MG-2 (Attending Doctor's Request for Approval of Variance and Carrier's Response).

Additionally, written pre-authorization must be obtained for special service(s) costing over $1,000 in a non-emergency situation or requiring pre-authorization pursuant to the MTGs. With limited exceptions, care that is provided consistent with MTG recommendations does not require pre-authorization. Pre-authorization is only required for the 11 procedures and second surgeries listed in the MTGs for the Mid and Low Back, Neck, Shoulder, Knee, Carpal Tunnel Syndrome and Non-Acute Pain. Additional MTGs will be released during the term of this contract and shall be incorporated into the established review process. Pre-authorization is requested using the Form C-4Auth (Attending Doctor's Request for Authorization and Carrier's Response).
Pursuant to Chapter 59 of the Laws of 2017, the WCB was required to establish a comprehensive prescription drug formulary by December 31, 2017. To comply with this directive, the Board entered into Contract No. C140371 for the implementation of a state-of-the-art drug formulary ("Formulary"), which is integrated into the MTGs, and will support the provision of high-quality, cost effective pharmaceutical care, and improved health outcomes. Upon implementation of the Formulary, there will be a process in place to request prior authorization for Non-Formulary drugs and any other drugs that require such prior authorization.

In addition to the various processes for requesting authorization and/or approval of medical treatment, the WCB also has a process for handling unpaid medical bills. Healthcare providers may request that a decision be rendered regarding unpaid medical bills when the health provider has been unsuccessful in obtaining payment from a carrier for services rendered to a patient who has a Workers' Compensation case. Such request is made using the Form HP-1 (Health Provider's Request for Decision on Unpaid Medical Bill(s)).

Given the highly variable volume of review requests historically received by the WCB, and the unknown volume of requests that will be precipitated by the implementation of the Drug Formulary, the WCB is issuing this Request for Proposals (RFP) to contract with an Independent Review Organization (IRO) that will perform reviews, upon request from the WCB, to ensure timely resolution of requests for prior authorizations under the Drug Formulary, requests for optional prior approval under the MTGs (MG-1s), requests for variances under the MTGs (MG-2s), requests for prior authorization (C-4Auths), and requests for decision on unpaid medical bills (HP-1s). Upon completion of review, the IRO will provide the WCB with a recommended resolution of the request.

1.2 SUMMARY OF SCOPE OF SERVICES

The WCB is seeking proposals from experienced and qualified IROs, authorized to do business in New York State (NYS), to provide independent review services, including medical review, and to make recommendations to the WCB. Given the uncertainty regarding the volume of requests that will be received by the WCB, necessitating review, the offeror will be utilized to support WCB staff in performing such reviews, as needed. The successful offeror will enter into a contract with the WCB for the provision of such requested review services.

This RFP, and the appendices and attachments referenced herein, provide specific service requirements, experience requirements, and other pertinent information. The specifications for the engagement and the terms and conditions set forth in this RFP will be incorporated into any resulting contract entered into between WCB and the selected bidder(s).

1.3 ANTICIPATED CONTRACT TERM AND RENEWAL

The contract term will be for a period of three (3) years, commencing upon the approval of the New York State Office of the State Comptroller ("OSC" or "Comptroller"). The Contract will provide for two (2) optional one (1) year extensions, to be exercised at WCB’s sole discretion, subject to the approval of OSC.
SECTION 2 - PROCUREMENT PROCESS

2.1 PROCUREMENT LOBBYING

Pursuant to State Finance Law §§ 139-j and 139-k, added pursuant to §§ 13 and 14, respectively, of Chapter 1 of the Laws of 2005, effective January 1, 2006, this RFP includes notification of the statutory restrictions on communications between the Board and the bidder during the procurement process. A vendor is prohibited from making impermissible contacts during the “restricted period,” which extends from the posting of this solicitation in the NYS Contract Reporter through the final award and approval of the procurement contract by the Board and, when applicable, approval by OSC and the Attorney General. Impermissible contacts are those communications which a reasonable person would infer are intended to influence the governmental procurement. The vendor is referred to State Finance Law § 139-j (3) for a description of those contacts which are permissible during the restricted period. As provided by statute, regulation and/or policy, Board employees will obtain certain information when contacted during the restricted period and make entries in the procurement record with respect to all contacts and other information related to the governmental procurement.

Pursuant to State Finance Law § 139-j (2)(a), the Board has designated a person or persons who may be contacted by vendors relative to this procurement. See Cover Page of this RFP.

As part of any proposal submitted in response to this RFP, the vendor shall affirm in writing that the vendor understands and agrees to comply with the statutes [State Finance Law §§ 139-j (3) and 139-k (6)(b)] and the Board’s procedures relating to permissible contacts during the procurement process. The vendor shall also disclose any prior findings of non-responsibility. The affirmation and disclosure forms, along with the vendor’s certification form, are included as part of ATTACHMENT C. Any member, officer or employee of the Board who becomes aware that a vendor has violated the provisions of State Finance Law § 139-j (3) with regard to permissible contacts during the procurement process, shall immediately refer the matter to the Board’s General Counsel, who shall cause an investigation to be made. If there exists sufficient cause to believe that a violation has occurred, the vendor shall be given notice of the alleged violation and any ongoing investigation and an opportunity to be heard in response to the allegation prior to the imposition of sanctions set forth in State Finance Law § 139-j (10)(b).

State Finance Law § 139-j (7) requires that the Board make a determination of responsibility of the proposed contractor. It is incumbent upon the vendor to disclose any prior determination of non-responsibility made within the previous four years by any governmental entity where such prior finding of non-responsibility was due to a violation of State Finance Law § 139-j or the intentional provision of false or incomplete information to a governmental entity. See State Finance Law § 139-k (2) and (3). A disclosure form is included as part of ATTACHMENT C for that purpose. Failure to disclose prior findings of non-responsibility or to timely provide accurate and complete information shall be considered by the Board in its determination of the responsibility of the vendor.
In the event it is found that the vendor knowingly and willfully violated State Finance Law §§ 139-j (3) and 139-k (2), there will be a determination of non-responsibility. A finding of non-responsibility will result in no contract award to the vendor unless the award to the vendor is necessary to protect public property, health or safety and the vendor is the only source who can provide the commodity, etc., within the necessary time frame. Determinations of non-responsibility are reported to the NYS Office of General Services. A prior determination of non-responsibility within the preceding four-year period will result in the ineligibility of the vendor to submit proposals or be awarded a contract for four years from the date of the most recent determination of non-responsibility.

2.2 ADMINISTRATIVE REQUIREMENTS AND INFORMATION

2.2.1 Issuing Office

The Board’s Issuing Officer and any applicable Alternate, for this procurement, are listed as the Designated Contact and Alternate on the Cover Page of this RFP.

If a prospective Bidder does not receive a timely response from the Board’s Issuing Officer or Alternate, please contact the Board’s Office of General Counsel, in writing, at officeofgeneralcounsel@wcb.ny.gov.

2.2.2 RFP Calendar

The RFP Calendar is listed below. The Board reserves the right, in its sole discretion, to modify any event, time, or date contained in the RFP Calendar. The Board will notify all prospective Bidders of any changes to the RFP Calendar.

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2.2.3 Notice of Intent to Bid
Filing of a Notice of Intent to Bid, ATTACHMENT A, is recommended for this Procurement. Bidder’s electing to submit a Notice of Intent to bid, must submit this form to the Board’s Issuing Officer or Alternate at the mailing or email address listed on the Cover Page of this RFP, by the date specified in the RFP Calendar. Submission of a Notice of Intent to Bid does not obligate a vendor to submit a bid.

2.2.4 Submission of Written Questions

All inquiries concerning this RFP should be sent to the following email address: WCBContracts@wcb.ny.gov

The Board has provided an Inquiries Template Form, ATTACHMENT B, which provides the format/content vendors are requested to use in submitting questions. Inquiries submitted after the date and time set forth in the RFP Calendar may not be answered. Bidders are strongly encouraged to submit inquiries as early as possible.

Administrative issues pertaining to sending/receiving email through the designated mailbox may be reported at the telephone number identified on the Cover Page of this RFP.

Any questions related to this RFP or requests for clarification, must be submitted via electronic mail to the Board’s Issuing Officer or Alternate listed on the Cover Page of the RFP by the date and time specified in the RFP Calendar. Neither phone nor fax inquiries will be accepted.

2.2.5 Accuracy of Proposal Contents

Bidders are responsible for the accuracy of the content contained in their bids. All Bidders are cautioned to verify the content of their proposal before submitting it to the Board.

The Board will accept amendments and/or additions to a Bidder’s proposal from the Bidder if such request is made in writing, and received by the Board prior to the Closing Date for Receipt of Proposals indicated in Section 2.2.2, RFP Calendar. The Board shall not accept amendments or additions to a proposal after the Closing Date for Receipt of Proposals, unless such amendments or additions are received in response to a request from a Board.

The Board will only accept one proposal from each Bidder. Bidder’s proposal shall consist of the original proposal and any amendments and/or additions to Bidder’s proposal received prior to the Closing Date for Receipt of Proposals.

All Proposals submitted become the property of the Board. A Bidder’s request to withdraw a proposal after the Closing Date for Receipt of Proposals shall be considered at the sole discretion of the Board.

2.2.6 Firm Offer
Each Bidder must hold its offer firm and binding for a period of at least 180 days from the Closing Date for Receipt of Proposals. In the event that a proposed contract with the successful Bidder is not approved by the Comptroller within the 180-day period, Bidders’ offers shall remain firm and binding beyond the 180-day period and until the proposed contract is either approved or rejected by the Comptroller, unless the Bidder withdraws its proposal in writing.

2.2.7 Award Criteria

The Board will award a contract based on Best Value. A Best Value award is one that optimizes quality, cost, and efficiency, and typically applies to complex services and technology contracts. The Board will evaluate responsive and responsible Bidders’ Proposals for all of the requirements specified in this RFP, in accordance with the evaluation criteria set forth in Section 5, Method of Evaluation.

If Bidder’s solution includes subcontractors, the Board will consider the Bidder the Prime Contractor and the Bidder shall assume full responsibility for all aspects of the project. The Board reserves the right to approve (or disapprove) any or all subcontractors and the work performed by them as part of the contract with the Prime Contractor.

2.2.8 Notification of Award and Opportunity for Debriefing

The tentative awardee(s) will be advised of selection by the Board through the issuance of a formal written correspondence indicating a proposed award. All Bidders will be notified, in writing, of the selection or rejection of their bids.

Pursuant to Section 163(9)(c) of the State Finance Law, any unsuccessful Bidder may request a debriefing regarding the reasons that the Bid submitted by the Bidder was not selected for award. Requests for a debriefing must be made within 15 calendar days of notification by the Board that the Bid submitted by the Bidder was not selected for award. Requests should be submitted in writing to the Board’s Issuing Officer or Alternate, identified on the Cover Page of this RFP.

The purpose of the debriefing is to provide information to the Bidder about the scoring and evaluation of the requesting offeror’s proposal. The Board will not provide a Bidder with information about another Bidder’s proposal.

Should the Board and a tentative awardee be unable to reach agreement as to the terms of the Contract within a reasonable time, as determined by the Board, the Board may withdraw the award and proceed to the next highest scoring Bidder.

2.2.9 Information from Workers’ Compensation Board to Vendors

The Board will provide all information, responses to questions, and communications concerning the solicitation in writing by electronic mail to all vendors who submitted the Notice of Intent to Bid (ATTACHMENT A). Such information will include, but may not be limited to, answers to Bidder inquiries; RFP clarifications and amendments; and clarification of process rules. The Board has dedicated a section of its website for the purpose of disseminating information relating to this
procurement and vendors are encouraged to monitor this section. The website URL is provided on the Cover Page of this RFP.

2.2.10 Costs Incurred Prior to Contract Approval

The State of New York and the Board will not be held liable for any cost incurred by the Bidder for work performed in the preparation and production of a bid or for any work performed prior to the formal execution of a Contract or approval by the Comptroller, if required.

2.2.11 Extraneous Terms

Proposals must conform to the terms set forth in this RFP. Material deviations may render the proposal non-responsive and may result in the rejection of the proposal. Therefore, extraneous terms and conditions are proposed solely at the Bidder’s risk.

Proposed additional, supplemental, “or equal” or alternative terms (“extraneous term(s)”) may only be considered by the State to the extent that such extraneous term(s) constitute non-material deviations from the requirements set forth in the RFP. If the bidder proposes to include Extraneous Terms in its official proposal, the bidder must meet all of the following requirements:

A. Each proposed Extraneous Term shall be specifically enumerated in a separate section of the applicable submission (ex. Technical, Cost, etc.) using the template attached hereto as APPENDIX B. “Extraneous Terms Form.”
B. The “Extraneous Terms” section must be in writing prepared by the Bidder and shall not include any pre-printed literature or vendor forms;
C. The writing shall identify by part, section and title the particular RFP requirement (if any) affected by the extraneous term; and
D. The Bidder shall specify the proposed extraneous term, and the reasons therefore.

Only those terms meeting the above requirements (A) through (D) shall be considered as having been submitted as part of the formal offer.

Extraneous Term(s) submitted on standard, pre-printed forms (including but not limited to: product literature, order forms, manufacturer’s license agreements, standard contracts or other pre-printed documents), which are physically attached or summarily referenced in the proposal, or that, in the State’s sole judgment, have not been submitted in compliance with the above requirements, (A) through (D), shall not be considered as having been submitted with or intended to be incorporated as part of the official offer contained in the proposal, but rather shall be deemed by the State to have been included by bidder for informational or promotional purposes only.

Only extraneous terms accepted by the Board in writing shall be expressly incorporated into the Contract. Acceptance and/or processing of a proposal shall not constitute acceptance of extraneous terms. The Board will not entertain any exceptions to Appendix A - Standard Clauses for New York State Contracts.
2.2.12 General Reservation of Rights

In addition to any and all other rights set forth herein, the Board reserves the right to:

A. Reject any or all proposals received in response to the RFP;
B. Withdraw the RFP at any time, at the WCB’s sole discretion;
C. Make an award under the RFP in whole or in part;
D. Disqualify any Bidder whose conduct and/or proposal fails to conform to the requirements of the RFP;
E. Seek clarifications and revisions of proposals;
F. Use proposal information obtained through site visits, management interviews and the State’s investigation of a Bidder’s qualifications, experience, ability or financial standing, and any material or information submitted by the Bidder in response to the WCB’s request for clarifying information in the course of evaluation and/or selection under the RFP;
G. Prior to the bid opening, amend the RFP specifications to correct errors or oversights, or to supply additional information, as it becomes available;
H. Prior to the bid opening, direct Bidders to submit proposal modifications addressing subsequent RFP amendments;
I. Change any of the scheduled dates;
J. Eliminate any mandatory, non-material specifications that cannot be complied with by all of the prospective Bidders;
K. Waive any requirements that are not material;
L. Negotiate with the successful Bidder within the scope of the RFP in the best interest of the State;
M. Conduct contract negotiations with the next responsible Bidder, should the agency be unsuccessful in negotiating with the selected Bidder;
N. Utilize any and all ideas submitted in the proposals received;
O. Require clarification at any time during the procurement process and/or require correction of arithmetic or other apparent errors for the purpose of assuring a full and complete understanding of a Bidder’s proposal and/or to determine a Bidder’s compliance with the requirements of the solicitation;
P. Waive minor irregularities and/or omissions in proposals if in the best interest of the State; and
Q. In its sole discretion, reject illegible, incomplete, or vague proposals.

2.2.13 Procurement Record

The Board will maintain a Procurement Record which documents all decisions regarding the procurement process, particularly the quantification of criteria used to determine an award based on Best Value; or where not quantifiable, the justification that demonstrates that Best Value will be achieved pursuant to State Finance Law § 163 (9)(g). The Procurement Record will be forwarded to the OSC and, as applicable, to the NYS Office of Attorney General in support of their respective evaluation activity.

2.2.14 Important Building Access Procedures for Visitors and Hand Deliveries
To access 328 State Street, Schenectady, all visitors must check in by presenting photo identification at the Security Desk and must comply with all Board security procedures. Bidders who intend to hand deliver bids should allow extra time to comply with these procedures. Please be advised that building access procedures may change or be modified at any time.

Bidders that plan to hand deliver their proposals should contact the Board’s Issuing Officer or Alternate designated on the Cover Page of this RFP 48 hours beforehand to arrange for delivery and receipt. Upon arrival at the Board, Bidders seeking to hand deliver bids should ask the Security Desk to contact the Board’s Issuing Officer or Alternate designated on the Cover Page of this RFP. Late and incomplete proposals will not be considered.

Please note that the information provided in this section also applies to Bidders who use independent courier services. Bidders assume all risks for timely, properly submitted hand deliveries, including deliveries made by independent courier services.

2.2.15 Contractor Requirements and Procedures for Participation by New York State-Certified Minority and Women-Owned Business Enterprises and Equal Employment Opportunities for Minority Group Members and Women

New York State Law

Pursuant to New York State Executive Law Article 15-A and Parts 140-145 of Title 5 of the New York Codes, Rules and Regulations, the Workers’ Compensation Board (WCB) is required to promote opportunities for the maximum feasible participation of New York State-certified Minority and Women-owned Business Enterprises (“MWBEs”) and the employment of minority group members and women in the performance of WCB contracts.

Business Participation Opportunities for MWBEs

For purposes of this procurement, the Board conducted a comprehensive search and determined that no MWBE vendors exist to bid on this Contract, and the Contract does not offer sufficient opportunities to set specific goals for participation by MWBEs as subcontractors, service providers, or suppliers to the Contractor.

Equal Employment Opportunity Requirements

By submission of a bid or proposal in response to this solicitation, the respondent agrees with all of the terms and conditions of Appendix A – Standard Clauses for All New York State Contracts including Clause 12 - Equal Employment Opportunities for Minorities and Women. The respondent is required to ensure that it and any subcontractors awarded a subcontract for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the “Work”), except where the Work is for the beneficial use of the respondent, undertake or continue programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status. For these purposes, equal
opportunity shall apply in the areas of recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, termination, and rates of pay or other forms of compensation. This requirement does not apply to: (i) work, goods, or services unrelated to the Contract; or (ii) employment outside New York State.

The respondent will be required to submit a Minority and Women-owned Business Enterprise and Equal Employment Opportunity Policy Statement, ATTACHMENT D, to the WCB with its bid or proposal.

If awarded a Contract, respondent shall submit a Workforce Utilization Report and shall require each of its Subcontractors to submit a Workforce Utilization Report, in such format as shall be required by the WCB on a quarterly basis during the term of the Contract.

Pursuant to Executive Order #162, contractors and subcontractors will also be required to report the gross wages paid to each of their employees for the work performed by such employees on the contract utilizing the Workforce Utilization Report on a quarterly basis.

Further, pursuant to Article 15 of the Executive Law (the “Human Rights Law”), all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor and subcontractors will not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex, national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.

Please Note: Failure to comply with the foregoing requirements may result in a finding of non-responsiveness, non-responsibility and/or a breach of the Contract, leading to the withholding of funds, suspension or termination of the Contract or such other actions or enforcement proceedings as allowed by the Contract.

2.2.16 – Service-Disabled Veteran-Owned Businesses

New York State Law

Article 17-B of the New York State Executive Law provides for more meaningful participation in public procurement by certified Service-Disabled Veteran-Owned Businesses (SDVOB), thereby further integrating such businesses into New York State’s economy. The Workers’ Compensation Board (WCB) recognizes the need to promote the employment of service-disabled veterans and to ensure that certified service-disabled veteran-owned businesses have opportunities for maximum feasible participation in the performance of WCB contracts.

In recognition of the service and sacrifices made by service-disabled veterans and in recognition of their economic activity in doing business in New York State, Bidders are expected to consider SDVOBs in the fulfillment of the requirements of the Contract. Such participation may be as subcontractors or suppliers, as protégés, or in other partnering or supporting roles.
Contract Goals
For purposes of this procurement, the Board conducted a comprehensive search and determined that the Contract does not offer sufficient opportunities to set specific goals for participation by SDVOBs as subcontractors, service providers, or suppliers to the Contractor.

SECTION 3 - REQUIREMENTS

3.1 MINIMUM BIDDER ELIGIBILITY REQUIREMENTS

1. Bidder must be authorized to do business in NYS; and
2. Bidder must be accredited by the Utilization Review Accreditation Commission (URAC).

3.2 SERVICE REQUIREMENTS

At the request of the WCB, Contractor shall be responsible for providing review services, as set forth herein, for:

A. requests for drug formulary prior authorization (Formulary PAs);
B. requests for prior authorization for medical procedures under the MTGs (MG-1s);
C. requests for variances for medical treatment not recommended by the MTGs (MG-2s);
D. requests for prior authorization of special service(s) costing over $1,000 in a non-emergency situation (C-4Auths); and
E. Requests for decisions on unpaid medical bills (HP-1s).

Upon completion of the review of Formulary PAs, MG-1s, MG-2s and C-4Auths, Contractor shall provide the WCB with a recommendation as to the medical necessity and appropriateness of the requested medication, procedure, or course of treatment, based upon the WCB criteria. Upon completion of review of HP-1s, Contractor shall provide WCB with a recommended resolution of the billing dispute. All requests for review will be initiated by the WCB and the WCB will make the final determination regarding resolution of the request after review of Contractor’s recommendation.

3.2.1 Operational and Staffing Requirements

Contractor shall:

A. Establish and provide sufficient administrative facilities and staff, organizational policies and procedures, necessary information technology capacity and capabilities, and available qualified reviewers including; physicians, nurse practitioners, nurses and bill review specialists;
B. Recruit and verify credentials of identified reviewers;
C. Perform conflicts of interests checks for identified reviewers;
D. Accept requests for review via email;
E. Create dedicated email addresses to receive requests, for which review is sought, from the WCB. Each type of review shall have its own dedicated email address;
F. Manage the processing of reviews and drafting of proposed recommendations;
G. Ensure the confidentiality of medical records and other data provided by the WCB;
H. Establish and provide written procedures which provide for timely and effective referral of
cases to qualified reviewers, as specified below;
I. Establish training protocols and provide appropriate training to reviewers in using and
applying the Reed Group New York State Drug Formulary criteria and the Reed Group
New York State MTGs recommendations to Formulary PAs, MG-1s, MG-2s and C-
4Auths;
J. Establish training protocols and provide appropriate training to reviewers in using and
applying the Optum 360° Official New York State Workers’ Compensation Medical Fee
Schedule, 2018 version; including all associated fee schedules, instructions and ground
rules.
K. Establish training protocols and provide appropriate training to reviewers on how to review
each type of request and make a recommendation for resolution of the particular request;
L. Submit training protocols and documentation of requisite training for reviewers to the
WCB, annually (or more frequently as may be requested by the WCB);
M. Ensure the availability of a sufficient number of reviewers with the requisite knowledge of
the Reed Group NYS Drug Formulary criteria and the Reed Group NYS MTGs
recommendations, to satisfy the service requirements of this RFP. Contractor shall only
assign reviewers with the requisite training and knowledge of the Reed Group NYS Drug
Formulary criteria and the Reed Group NYS MTGs recommendations to perform reviews
of Formulary PAs, MG-1s and MG-2s;
N. Ensure the availability of a sufficient number of reviewers with the requisite knowledge of
the Optum 360° Official New York State Workers’ Compensation Medical Fee Schedule,
2018 version to satisfy the service requirements of this RFP. The Contractor shall only
assign reviewers with the requisite training and knowledge of the Optum 360° Official New
York State Workers’ Compensation Medical Fee Schedule, 2018 version to perform
reviews of the HP-1s.
O. Assign cases to reviewers who are qualified to perform the review, based on the
specifications set forth herein, and who are free of conflicting interests in any parties to the
case or their agents or representatives;
P. Require reviewers to disclose to the Contractor any circumstances likely to affect
impartiality, including bias, or any actual or apparent conflict of interest from financial or
personal interest in the case; and
Q. Provide documentation of quality assurance/quality control (QA/QC) procedures to ensure
that high-quality medical necessity determinations are being made by reviewers.

The WCB shall review the performance of any reviewers assigned to review Formulary PAs, MG-
1s, MG-2s, C-4Auths or HP-1s. Should the WCB determine that it is not satisfied with the
performance of any assigned reviewer, the WCB may direct that such reviewer no longer be
assigned to review WCB cases.

3.2.2 Review Services

A. Review of Formulary PAs (Level III Review)
The New York State Workers’ Compensation Drug Formulary is a list of drugs which may be prescribed per the framework set forth in the Formulary. Drugs not listed on the Formulary are considered “non-Formulary.” Formulary drugs do not require prior authorization; however, prior authorization is required for:

- Drugs not listed on the Formulary;
- A Formulary brand name drug, when a generic form is available;
- Combination products not specifically listed on the Formulary;
- A brand name drug when a generic version with the same active ingredient(s) is commercially available in a different strength/dosage; and
- Compound medications.

Upon implementation of the Formulary, there will be a process in place to request prior authorization for drugs that require such prior authorization. This process will be initiated by the authorized prescriber, and will provide up to three-levels of review:

- Level I reviews will typically be performed by the Self-Insured Employer (SIE)/carrier/Third Party Administrator’s (TPA) prescription benefit manager (PBM). If the request is denied or partially approved, the prescriber may request a second level review.
- Level II reviews will be conducted by the SIE/carrier/TPA’s physician. If the level II review is denied or partially approved, the prescriber may request a level III review.
- Level III reviews will be performed by the WCB’s Medical Director’s Office (MDO). At their discretion, the MDO may request that the level III prior authorization request be performed by the Contractor.

The WCB’s MDO shall forward requests for Formulary PAs, for which review is sought to ensure timely response to the request, to Contractor via e-mail. Each request shall be designated for (1) Expedited Review; or (2) Standard Review. Contractor shall review requests designated for Expedited Review, and submit a written recommendation for resolution of the request to the WCB’s MDO, within 24 hours of receiving the request; such written recommendation shall be provided in the format prescribed by the WCB. Contractor shall review requests designated for Standard Review, and submit a written recommendation for resolution of the requests to the WCB’s MDO, within four (4) business days; such written recommendation shall be provided in the format prescribed by the WCB.

All documentation which is deemed, by the WCB, to be relevant and necessary for conducting the review shall be enclosed or attached to the request for review. Specifically, the request for review shall include the Formulary Prior Authorization Request, documentation submitted by the provider and the Level I and Level II responses.

Upon receipt of a request for review, Contractor shall assign the request to a reviewer with the requisite knowledge and training regarding the NYS Drug Formulary criteria and the NYS MTGs recommendations, and the appropriate medical expertise necessary to competently review the case.
based on the medical issue(s) being considered, using the documentation provided and the relevant portions of the NYS Drug Formulary and the NYS MTGs, the reviewer shall:

1. review the Formulary PA Request;
2. review all documentation submitted with the Formulary PA Request, including the Level I and Level II responses; and
3. make a recommendation for resolution of the request, in the format designated by the WCB.

In all cases, the reviewer shall provide an explanation for the recommendation, in a format designated by the WCB.

If the recommendation for resolution is not received by the WCB’s MDO by the deadline for completion, performance penalties, as set forth in Section 3.2.8, may be imposed.

B. Review of MG-1s and MG-2s

If a health care provider wishes to request confirmation from the insurance carrier that a recommended procedure or test is based on a correct application of the MTGs, the provider must complete a Form MG-1 (Attending Doctor's Request for Optional Prior Approval and Carrier's/Employer's Response) and submit the competed Form MG-1 to the insurance carrier, SIE or TPA for response. The carrier/SIE/TPA must respond to the request within the designated time-frame, or the request will be deemed granted. If the carrier/SIE/TPA denies the request, the claimant or claimant’s representative may request review of the denial.

If a health care provider wishes to request testing or treatment that exceeds MTG recommendations or not recommended or not addressed in the MTGs the provider must complete a Form MG-2 (Attending Doctor's Request for Approval of Variance and Carrier's Response) and submit the completed Form MG-2 to the insurance carrier/SIE/TPA for a response. The carrier/SIE/TPA must respond to the request within the designated time-frame, or the request will be deemed granted. If the carrier/SIE/TPA denies the request, the claimant or claimant’s representative may request review of the denial.

The WCB’s MDO shall forward MG-1 and MG-2 requests, for which review is sought, to Contractor via e-mail. Each request shall be designated for (1) Physician Review, (2) Nurse Practitioner or (3) Registered Nurse. All documentation which is deemed, by the WCB, to be relevant and necessary for conducting the review shall be enclosed or attached to the request for review. Specifically, the request for review shall include the Form MG-1 or MG-2, documentation submitted by the provider and the carrier/SIE/TPA’s response. Contractor shall review each MG-1 or MG-2 request and submit a written recommendation for resolution of the request within 4 business days.

Upon receipt of a MG-1 or MG-2 for review, Contractor shall review the request and assign the case to a reviewer with the appropriate medical expertise to competently review the case based on the medical issue(s) being considered. The reviewer shall:

1. review the MG-1 or MG-2 request;
2. review all documentation submitted with the MG-1 or MG-2; and
3. make a recommendation for resolution of the request, in a format designated by the WCB.

If during the course of review, a reviewer believes that relevant or necessary documentation, specifically, documentation that is referenced in the MG-1 or MG-2, is missing, reviewer will be able to access the WCB eCase system to further access such documentation. Reviewers will be required to have eCase access to access the relevant electronic case folders and shall be trained on such use. The WCB will conduct a training session with the lead reviewer, as designated by Contractor, and will provide training materials. The Contractor shall be responsible for conducting training for all reviewers.

In all cases, the reviewer shall provide an explanation for the recommendation, in a format designated by the WCB.

If the recommendation for resolution is not received by the WCB’s MDO by the deadline for completion, performance penalties, as set forth in Section 3.2.8, may be imposed.

C. Review of C-4Auths

If a health care provider wishes to request written authorization for special service(s) costing over $1,000 in a non-emergency situation, the provider must complete a Form C-4Auth (Attending Doctor's Request for Authorization and Carrier's Response) and submit the completed Form C-4Auth to the insurance carrier/SIE or TPA for response. The carrier/SIE/TPA must respond to the request within the designated time-frame, or the request will be deemed granted. If the carrier/SIE/TPA denies the request, the request is automatically reviewed by the WCB.

In preparation to receive C-4Auths from the WCB, for review, the WCB shall provide Contractor with instructions regarding how to review C-4Auths, including what documentation in the electronic case folder is relevant and necessary for conducting the review. Reviewers shall be required to have eCase access to access the relevant electronic case folders and shall be trained on such use. The WCB will conduct a training session with the lead reviewer, as designated by Contractor, and will provide training materials. The Contractor shall be responsible for conducting training for all reviewers.

The WCB shall forward C-4Auth requests, for which review is sought, to Contractor via e-mail. All documentation which is relevant and necessary for conducting the review will be located in the electronic case folder for the claim. Contractor shall review each C-4Auth request and submit a written recommendation for resolution of the request within 4 business days.

Upon receipt of a C-4Auth, for review, Contractor shall review the request and assign the case to a physician reviewer, with similar or same specialty to the medical issue(s) of reference, with the appropriate medical expertise necessary to competently review the case based on the medical issue(s) being considered. The reviewer shall:

1. review the C-4Auth request;
2. review all information in the electronic case folder which is relevant and necessary for proper review of the request, in accordance with the previously provided instructions and training; and

3. make a recommendation for resolution of the request, in the format designated by the WCB.

In all cases, the reviewer shall provide an explanation for the recommendation, in a format designated by the WCB.

If the recommendation for resolution is not received by the WCB by the deadline for completion, performance penalties, as set forth in Section 3.2.8, may be imposed.

D. Screening of HP-1s

If a health care provider is unsuccessful in obtaining payment from an insurance carrier/SIE or TPA for a medical bill, the provider may file a Form HP-1(Health Provider's Request for Decision on Unpaid Medical Bill(s)) The WCB shall forward HP-1s, for which screening is sought, to Contractor via e-mail. Contractor shall review HP-1s where the provider has requested an Administrative Award, indicating that no payment or timely response was received from the insurance carrier/SIE/TPA. Contractor shall review the HP-1s and the relevant electronic claim folders and associated materials for the following items to determine if an administrative award should be made to the provider or if the HP-1 should be rejected:

- **Provider**: The provider rendering the service and billing must be of a type that is recognized in Workers’ Compensation Law and be authorized by and registered with the Board;
- **Complete HP-1 Form**: A separate HP-1 form must be submitted for each medical bill and the relevant medical bill must be attached. The signature of the health provider must also be present;
- **Billing Form**: The medical bill must have been submitted on one of the C-4 family of forms or Forms UB-04, CMS-1450 or CMS-1500. Medical bills on Forms UB-04, CMS-1450 or CMS-1500 must be accompanied by a detailed narrative to the responsible insurance carrier. Medical bills using CPT Code 99070 must have an invoice attached. No alpha codes on provider bills (only allow for hospital bills);
- **NYS WCB Medical Fee Schedule – 2018 Edition**: Optum 360° Official New York State Workers’ Compensation Medical Fee Schedule, 2018 version; including all associated fee schedules, instructions and ground rules shall be utilized to ensure the medical bill was properly submitted. **Insurance Carrier**: The medical bill must have been submitted to the responsible carrier for payment. The HP-1 process is not applicable to claims where the carrier is unknown (“No Insurance Cases”) or where the carrier participates in an Alternate Dispute Resolution program (“ADR Cases”);
- **Copy To WCB**: The medical bill must also have been submitted to the Board for inclusion in the electronic claim folder;
- **Timeliness – Billing**: The medical bill must have been submitted within 120 days (for a hospital) or 90 days (for all other health providers) from the last day of the month in which the service(s) was rendered or 90 days from the last day of the month in which the claimant
receives the final treatment in a continuous course of treatment, whichever is later (and the
bill was not returned by the post office);

- **Timeliness – Early HP-1**: A minimum of 45 days must have elapsed since the submission
  of the medical bill, or 30 days since the date of a final decision by the Board establishing
  the insurance carrier's liability for the medical bill;

- **Timeliness – Late HP-1**: No more than 120 days must have elapsed since the expiration
  of the time within which the insurance carrier or self-insurer is required to notify the health
  provider of non-payment or since the date of expiration of any continuous course of
  treatment of the claimant;

- **Payment**: The provider must not have received any payment related to the medical bill
  from the insurance carrier or received a partial payment with no Form C-8.4 or an untimely
  (more than 45 days after medical bill receipt) Form C-8.4;

- **Legal Objection**: The provider must not have received a timely (within 45 days of medical
  bill receipt) Denial of Claim or Form C-8.1 related to the medical bill. If form was received,
  the issue(s) raised thereon by the insurance carrier must have been ruled on by the Board
  in the health provider's favor with no appeal or objection pending;

- **Valuation Objection**: The provider must not have received a timely (within 45 days of
  medical bill receipt) Form C-8.4 or an acceptable written explanation of non-payment (as
  defined by the WCB) from the insurance carrier; and

- **Duplicate**: The provider must not have previously submitted Form HP-1 and been granted
  an administrative award.

Reviewers will be required to have eCase access to access the relevant electronic case folders and
shall be trained on such use. The WCB will conduct a training session with the lead reviewer, as
designated by the Contractor, and provide training materials. The Contractor shall be responsible
for conducting training for all reviewers.

The WCB’s Disputed Medical Bills Unit shall forward HP-1 requests, for which review is sought,
to Contractor via secure e-mail. All documentation which is relevant and necessary for conducting
the review shall be located in the electronic case folder for the claim. Contractor shall review each
HP-1 request and submit a written recommendation for resolution of the request within 15 business
days.

Upon receipt of a HP-1, for review, Contractor shall review the request and assign the case to a
bill review specialist (non-medical provider), with the minimum qualifications necessary and the
appropriate training to competently screen the case based on the criteria identified above. The
reviewer shall:

1. review the HP-1 request;
2. review all information, including the NYS WC Medical Fee schedule and the
electronic case folder, which is relevant and necessary for proper review of the
request, in accordance with the previously provided instructions and training; and
3. make a recommendation for resolution of the request, in the format designated by
the WCB.
In all cases the review will provide an explanation for the recommendation, in a format designated by the WCB.

If the recommendation for resolution is not received by the WCB by the deadline for completion, performance penalties, as set forth in Section 3.2.8, may be imposed.

### 3.2.3 Case Information

**A. Tracking System**

For Formulary PAs, Contractor shall access, monitor and update the WCB’s case work-flow tracking system. Contractor shall monitor the case work-flow tracking system to track the receipt, acceptance, assignment, and current status of requests for review.

For MG-1s, MG-2s, C-4Auths and HP-1s, Contractor shall provide and maintain a case work-flow tracking system to track the receipt, acceptance, assignment and current status of requests for review. Direct access shall be provided to designated WCB staff to enable WCB to review the status of any request, but not make any changes to the workflow tracking system.

**B. Data and Monitoring**

All data acquired in the course of performance of the contract is the property of the WCB and shall not be used by the Contractor without permission of WCB for any purpose other than the performance of this contract. "Data acquired in the course of performance of the contract" does not include the substantive content of medical treatment guidelines used in the course of reviews or individually identifiable information about reviewing physicians. Reviewers shall be identified by an anonymous identification number for each review and associated with the reviewer's specialty, board certification, state licensure, experience and expertise. That number shall be disclosed to WCB in each case but not specified in the determination itself.

The Contractor shall continually provide all data acquired in the course of performance of the contract to WCB in a format that optimizes utility and cost for the following functions:

1. Provide the determination for the parties;
2. Enable complete workflow monitoring and individual case tracking from the date of receipt of a request for review through the date of submission of the recommended resolution of the request to the WCB;
3. Enable monitoring the quality assurance in the review process, including providing WCB with a means to sort the reviews conducted by each reviewer, such as a reviewer ID number; and
4. Enable research into patterns of reviews and requests for review and review outcomes, including but not limited to diagnoses, proposed treatments, prescribing physicians, utilization review physicians/nurses and organizations, review requests, and medical treatment guidelines relied upon by physicians/nurses.
C. Contractor shall enter all information collected on the review request and case-specific information in final determinations into an electronic database for reporting and tracking purposes. Contractor shall make the database accessible to select WCB staff in real time.

D. The database shall allow generation of reports, including charts and graphs to show trends. The data elements which must be contained in the database will be determined and mutually agreed upon by the parties after execution of the contract. Notwithstanding, the WCB will have the final approval of the list of data elements to be captured.

3.2.4 Number and Type of Reviewers

A. For Formulary PAs, MG-1s, MG-2s and C-4Auths, Contractor shall select reviewers based on clinical experience and expertise. Contractor shall give preference to practitioners currently licensed in New York, if available and qualified. At all times, Contractor shall attempt to recruit and maintain a preponderance of New York-licensed practitioners.

B. For Formulary PAs, MG-1s and MG-2s, Contractor shall assign the request to a reviewer with the requisite knowledge and training regarding the NYS Drug Formulary criteria and the NYS MTG recommendations, and the appropriate medical expertise necessary to competently review the case based on the medical issue(s) being considered. For MG-s and MG-2s it may occasionally be necessary to request review by either a nurse practitioner or a physician.

C. For C-4Auths, Contractor shall assign the request to a Physician reviewer, with same or similar specialty to the medical issue(s) of reference, with the appropriate medical expertise necessary to competently review the case based on the medical issue(s) being considered.

D. For HP-1s, Contractor shall select a bill review specialist with the knowledge and requisite training to competently with the minimum qualifications necessary and the appropriate training to competently screen the case based on the criteria identified in Section 3.2.2(E).

E. Contractor shall select one reviewer to conduct each review.

F. Overview of Review Type and Minimum Credentials

<table>
<thead>
<tr>
<th>Review Type</th>
<th>Reviewer Credentials (Minimum)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pharmacy Prior Authorization</td>
<td>Registered Nurse</td>
</tr>
<tr>
<td>MG-1</td>
<td>Registered Nurse (Physician or Nurse Practitioner upon request)</td>
</tr>
<tr>
<td>MG-2</td>
<td>Registered Nurse (Physician or Nurse Practitioner upon request)</td>
</tr>
<tr>
<td>C4-Auths</td>
<td>Physician with same or similar specialty as the requesting physician</td>
</tr>
<tr>
<td>HP-1</td>
<td>Bill Review Specialist</td>
</tr>
</tbody>
</table>
3.2.5 Content of Reviews

A. Formulary PAs, MG-1s, MG-2s and C4-Auths

1. Contractor shall ensure that reviewers promptly review all pertinent medical records and other appropriate information relevant to a case and that the determinations and analyses are conducted professionally, thoroughly and in a timely manner.

2. Each reviewer shall provide an individual assessment of the case that sets forth the reviewer’s professional analysis and determination on whether the requested medical treatment/medication is medically necessary. Reviews must be written in plain English to the extent practicable. As necessary, Contractor shall inform and confer with WCB regarding any proposed modifications to the template for medical determinations; no modifications shall be made without the approval of the WCB.

B. HP-1s

1. Contractor shall ensure that reviewers promptly review all pertinent records, as specified in Section 3.2.2(E), and other appropriate information relevant to a case and that the determinations and analyses are conducted professionally, thoroughly and in a timely manner.

2. Each reviewer shall provide an individual assessment of the case that sets forth the reviewer’s professional analysis and determination on whether the disputed medical bill should be paid. As necessary, Contractor shall inform and confer with WCB regarding any proposed modifications to the template for medical billing dispute determinations; no modifications shall be made without the approval of the WCB.

3.2.6 Confidentiality

A. Contractor shall ensure that any physical or electronic transfer and storage of medical records and confidential information are protected against unauthorized disclosure as required by federal and state law. Information about the diagnosis, treatment, health, and personal identifying information of any injured employee shall be made available to reviewers and other personnel only to the extent necessary to ensure performance under the contract. Contractor shall maintain electronic case files, including all records, correspondence, reference materials and documents pertaining to the review for at least five years, or for three years after final payment under the contract, whichever is later.

B. Records and information provided to, obtained by, or prepared by Contractor in connection with any review performed under the contract are WCB records and may not be retained or used by Contractor for any purpose not specified in this RFP. Contractor must refer all requests for data and other case information to WCB and must not independently give out data without WCB's express agreement. Upon termination of the contract for any reason or upon WCB's demand at any other time, Contractor shall promptly and without delay forward all records.
and information for any review in progress or for any completed review to WCB or to such other person or entity as WCB may designate.

C. No unauthorized persons shall have access to any materials furnished by WCB to Contractor.

D. All financial, statistical, personal, technical, and other data and information relating to WCB’s operations, including the operations of the MDO, that are designated confidential by WCB and made available to Contractor in order to perform the services set forth in this RFP, or which become available to Contractor during the course of such performance, shall be protected by Contractor from unauthorized use and disclosure. The methods and procedures employed by Contractor for the security of WCB’s data and information may not be changed unless WCB has given its prior approval in writing. No information obtained by Contractor, its staff, its contractors or subcontractors under the contract, or from their performance hereunder, shall be used for marketing, solicitation, or other commercial purposes. Any disclosure or use of information developed, received, or maintained under the contract that is not directly related to the review, quality assurance, or accreditation activities of Contractor's or WCB’s review process, requires written consent of WCB.

E. Contractor shall not be required under the provisions of this section to keep confidential any data or information that is or becomes publicly available, is already rightfully in Contractor's possession, is rightfully obtained from third parties, or is independently developed by Contractor outside the scope of this Agreement.

### 3.2.7 Quality Assurance

A. Contractor shall have in place, and follow, quality assurance/quality control (QA/QC) procedures to ensure that high-quality medical necessity determinations are being made by reviewers. Contractor shall provide a copy of such procedures for review by the WCB.

B. Contractor and WCB will confer as necessary to review any complaints received about a particular review or to discuss issues relating to the overall review program. Contractor shall respond:

- Within 5 days after receiving a request from WCB concerning a case reviewed during the preceding 30 days; or
- Within 15 days after receiving a request concerning other matters, including any systemic issues or problems relating to performance under the contract or pursuant to WCB's general oversight of the review program.

C. Contractor shall prepare a summary report of the reviews on a weekly basis and shall submit the report to WCB. The data elements which must be contained in the report will be determined and mutually agreed upon by the parties after execution of the contract. Notwithstanding, the WCB will have final approval of the list of data elements to be included.

D. Within 15 days of each month-end, Contractor shall prepare a summary report of the reviews completed during the previous month and shall submit the report to WCB. The data
elements which must be contained in the report will be determined and mutually agreed upon by the parties after execution of the contract. Notwithstanding, the WCB will have the final approval of the list of data elements to be included.

E. Within 45 days of each year-end, Contractor shall prepare a summary report of the work completed during the previous year and shall submit the report to WCB. The report shall include the information contained in the monthly reports, in a format specified by WCB, and any additional data elements requested by WCB.

F. Contractor and WCB shall confer as necessary on measures to ensure consistent and effective implementation of the review system, including but not limited to instructions provided to reviewers on optimal methods to conduct reviews and issue decisions and identification of designated points of contact.

G. Contractor shall conduct quality assurance (QA) and quality control (QC) of determinations issued. When Contractor identifies instances where reviews are being completed in a manner that is not compliant with the NYS standards and requirements, Contractor shall provide corrective instruction to the individual reviewer(s), and shall take corrective action against individual reviewer(s), as needed. Contractor shall provide WCB with specific methods used to ensure QA/QC of determinations.

H. Contractor shall confer with and assist WCB in identifying important decisions that could be used as a learning tool for reviewers, WCB staff, providers and claims administrators.

I. Following at least one week’s advance notice, WCB may conduct quality assurance review of Contractor's office procedures and record systems, as may be deemed necessary by WCB.

J. WCB may conduct random audits of cases to ensure that reviewers meet required professional qualifications, relevant documents and records are requested, written analyses and determinations are complete and supported by the available documents and other records, medically appropriate decisions are made, and applicable deadlines are met. WCB may require Contractor to revise policies and procedures as needed to correct to any pattern of deficiencies in these areas and may direct Contractor to discontinue use of any reviewer whose decisions are determined to have been medically inappropriate.

3.2.8 Timeliness

Contractor shall be required to maintain a 95 percent timeliness rate in the completion of reviews. If at any time Contractor requires an extension of time to complete a review separate and apart from any other extensions afforded, Contractor must request such extension in writing to WCB. Such request must contain good cause for WCB to grant the extension. The extension shall not be considered granted unless such extension is granted in writing, including via email, by WCB to Contractor. WCB, in its sole discretion, shall determine whether Contractor has provided good cause for the extension. The timeliness rate of 95 percent shall be calculated monthly based upon
the percentage of open cases that have not been completed within the required timeframes for which an extension has not been granted by WCB.

If upon review of monthly timeliness data, the Contractor’s performance falls below 95 percent, payment to the state shall apply, as follows:

- A monthly timeliness rate below 95 percent shall result in a 10 percent reduction of all fees charged in the subject month;
- A monthly timeliness rate below 90 percent shall result in a 20 percent reduction of all fees charged in the subject month;
- A monthly timeliness below 85 percent shall result in a 30 percent reduction of all fees charged in the subject month;
- A monthly timeliness below 80 percent shall result in a 40 percent reduction of all fees charged in the subject month; and
- A monthly timeliness below 75 percent shall result in a 50 percent reduction of all fees charged in the subject month.

Notwithstanding the foregoing, no performance penalty shall be imposed against Contractor in any subject month wherein Contractor receives an increased volume of requests for review of 35 percent or greater than the previous month’s volume.

WCB shall notify Contractor in writing of any performance penalty being imposed because of Contractor's untimely performance. The penalty shall be imposed in the form of a credit against the next month’s bill. These penalties are in addition to any other legal rights or remedies the State has for unsatisfactory performance under the contract.

3.2.9 Fraud and Quality of Care Reporting

In conducting reviews, Contractor and its consulting physicians shall be responsible for reporting any occurrences of suspected fraud or issues with quality or care. Contractor shall report such occurrences and issues to WCB when they are identified and shall summarize these occurrences and issues in Contractor’s Monthly Report provided to WCB.

SECTION 4 – RESPONSE REQUIREMENTS

4.1 GENERAL PROCEDURES

To facilitate the evaluation process and ensure fairness to each Bidder, this section defines a standard format and prescribed content for required responses to this RFP. Each proposal must comply with the following response requirements; proposals that fail to meet these requirements may be deemed non-responsive and the Bidder will be removed from further consideration:
Bidder must deliver proposal to the WCB Issuing Office no later than 2:00 PM EST on the Closing Date for Receipt of Proposals, specified in Section 2.2.2, RFP Calendar. Bidders choosing to mail proposals should allow sufficient mail delivery time to ensure timely receipt of their proposals. WCB will not accept faxed or e-mailed proposals;

Bidder must submit a Cover Letter as specified in Section 4.2 of this RFP;

Bidder must submit a separate Administrative Volume as specified in Section 4.3 of this RFP;

Bidder must submit a separate Technical Volume as specified in Section 4.4 of this RFP;

Bidder must submit a separate Cost Volume as specified in Section 4.5 of this RFP; and

Bidder must submit the Cover Letter, Administrative Volume, Technical Volume and Cost Volume in separate sealed packages.

By submitting a proposal, Bidder is affirming the following:

Bidder’s acceptance of the procedures, evaluation criteria and other administrative instructions set forth in this RFP;

Bidder’s organization complies with all requirements and qualifications set forth in this RFP; and

Bidder’s organization is capable of performing the required services in a manner consistent with the terms of this RFP.

4.2 COVER LETTER

The Bidder must submit one (1) paper copy of the Cover Letter on official business letterhead.

4.2.1 Format – the Cover Letter must include the following components:

Name and address of the Bidder;

Corporate profile and description of the Bidder (including nature of business, types of services provided, size of client base for each type of service and length of time providing those services);

Corporate structure of the Bidder (including number and location of offices, number and type of staff at each office and organizational structure/chart for each location);

Name, title, address, e-mail address, telephone number, and fax number of the Bidder’s official representative for its proposal;

Signature of an official authorized to bind the Bidder to its provisions as part of its proposal;

Statement certifying that the proposal remains valid for at least 180 days from the Closing Date of Receipt of Proposals specified in Section 2.2.2, RFP Calendar;

Statement certifying that, if awarded the contract, the Bidder will comply with all the requirements set forth in this RFP, including the contract terms and conditions in Section 3 and Section 6, the attached standard clauses for all NYS contracts and State Finance Law 139-j and 139-k, except as may be hereinafter modified and accepted by WCB; and

Statement of Integrity stating whether any principal, officer, or member of the firm has ever been convicted of a crime of fraud or dishonesty, or whether any such person is currently under indictment for a crime of fraud or dishonesty. The Bidder may, if desired, provide an attestation as to the business and personal integrity of their firm or any principal or member of the firm.
4.2.2 Trade Secrets – Proposals and supporting material submitted to WCB in response to this RFP are subject to the Freedom of Information Law (Public Officers Law [POL], Article 6; hereinafter “FOIL”). Pursuant to POL § 87(2)(d) of FOIL, records or portions thereof that “are trade secrets or are submitted to an agency by a commercial enterprise or derived from information from a commercial enterprise and which if disclosed would cause substantial injury to the competitive position of the subject enterprise” may be exempt from disclosure. In addition, pursuant to POL § 87(2)(i), records or portions thereof that “if disclosed would jeopardize the capacity of an agency or an entity that has shared information with an agency to guarantee the security of its information technology assets, such assets encompassing both electronic information systems and infrastructures” may be exempt from disclosure.

A Bidder must identify any information that it reasonably believes falls under the exemptions set forth in POL § 87(2)(d) (the “trade secrets” exemption) and/or POL § 87(2)(i) (the “critical infrastructure” exemption) in the Cover Letter. Specifically, the Cover Letter must specify by page number, line or other appropriate designation, that information which is alleged to fall under these two FOIL exemptions. The Cover Letter must provide an explanation of (i) why the disclosure of the identified information would cause substantial injury to the competitive position of the Bidder under POL § 87(2)(d), and/or (ii) why the information constitutes critical infrastructure information that should be exempted from disclosure under POL § 87(2)(i). Where such claimed material is embedded in the Proposal, it shall be the responsibility of the Bidder, at its sole cost and expense, to submit redacted versions of the proposal within ten (10) days of a request by the WCB.

Acceptance of the identified information by WCB does not constitute a determination that the information is exempt from disclosure under FOIL. A determination as to whether the materials or information may be withheld from disclosure will be made in accordance with FOIL at the time a request for such information is received by the WCB.

4.3 ADMINISTRATIVE VOLUME (VOLUME I)

The Bidder must submit two (2) binders of Volume I. This volume must contain complete and thorough responses to the requests for information set forth below, in Section 4.3.2.

4.3.1 Format – Volume I must comply with the following requirements:

- The material in each binder must be separated by tabs numbered/lettered to correspond to the specific information requested in Section 4.3;
- Binders must be clearly identified on the cover or label with the bidder’s name and the words NYS Workers’ Compensation Board, Utilization Review Services RFP, C140387 – Administrative Volume (Volume I);
- Binders must include a Title Page identifying the RFP for which the proposal is being submitted, and the name, location, and contact person(s) for the Bidder firm;
- Binders must include a Table of Contents that reflects the areas identified in Volume I. The Table of Contents should identify each major section of the Bidder’s proposal along with its initial page number;
• Binder contents, including any supporting illustrations and photographs, must be printed on standard 8.5x11-inch white paper and be reproducible in black and white without obscuring any distinctive information; and
• All outside packaging must be clearly marked with the words *NYS Workers’ Compensation Board, Utilization Review Services RFP, C140387 – Administrative Volume (Volume I)*.

4.3.2 Required Materials – Volume I must include the following required materials, completed by the individual(s) who signed the Cover Letter and are authorized to contractually bind the bidder:
• Affirmation of Understanding of and Agreement pursuant to State Finance Law § 139-j (3) and § 139-j (6) (b);
• Bidder’s Certification of Compliance with State Finance Law § 139-k(5);
• Bidder Disclosure of Prior Non-Responsibility Determinations;
• Minority and Women-Owned Business Enterprises – Equal Employment Opportunity Policy Statement (ATTACHMENT D); and
• EO 177 – Prohibiting Contracts with Entities that Support Discrimination (ATTACHMENT F).

4.4 TECHNICAL VOLUME (VOLUME II)

The Bidder must submit four (4) binders and one soft copy via email in PDF format of Volume II. This volume must contain complete and thorough responses to the requests for information set forth below, in Section 4.4.2.

4.4.1 Format – Volume II must comply with the following formatting requirements:
• The material in each binder must be separated by tabs numbered/lettered to correspond to the specific information requested in Section 4.4.2. Additional information, if any, must be submitted in a separate binder;
• Each binder must be clearly identified on the cover or label with the bidder’s name and the words *NYS Workers’ Compensation Board, Utilization Review Services RFP, C140387 – Technical Volume (Volume II)*;
• Each binder must include a Title Page identifying the RFP for which the proposal is being submitted, and the name, location, and contact person(s) for the Bidder firm;
• Each binder must include a Table of Contents that reflects the areas identified in Volume II. The Table of Contents should identify each major section of the Bidder’s proposal along with its initial page number;
• Each binder must clearly identify any attachments or other documents with the Bidder’s name and the words *NYS Workers’ Compensation Board, Utilization Review Services RFP, C140387 – Technical Volume (Volume II)*;
• Each binder, including any supporting illustrations and photographs, must be printed on standard 8.5x11-inch white paper and be reproducible in black and white without obscuring any distinctive information;
• All binders must be packaged together, securely sealed and clearly labeled; and
• All outside packaging must be clearly marked with the words *Utilization Review Services RFP, C140387 – Technical Volume (Volume II)*.
4.4.2 Service Requirements - Volume II must include the following sections that correspond with the requirements set forth in Sections 3.2 of this RFP.

Volume II must contain responses to each of the following requests for information:

1. Provide a description of Bidder’s business, including: ownership, history, client overview, organization, number of employees, including number of physicians, nurse practitioners, registered nurses and bill review specialists available for the provision of review services, business headquarters, and satellite locations. Include any client service promotional material. Preference is given to bidders who perform contracted work within New York State. All work must be performed in the United States;

2. Describe your organization’s experience providing review services, including a description of the level of experience of the physician, nurse practitioner, registered nurse and bill review specialist reviewers employed by your organization;

3. Describe the minimum level of qualifications that your organization’s reviewers must meet, if any;

4. Describe the volume of reviews, by type of review, that your organization currently handles, as well as the volume of cases that your organization is capable of handling. Please provide the number of cases handled by your organization in the past 5 years, categorized by year;

5. Provide a description of Bidder’s training procedures, including a description of Bidder’s process for training and educating staff about updated or newly enacted laws or policies which are relevant to the provision of services;

6. Provide a description of Bidder’s quality assurance processes (i.e. supervisory reviews, key performance indicators, internal/external procedural audits, quality controls, etc.);

7. Provide examples of conflicts of interest which may arise, and explain how such conflicts will be identified and resolved by the Bidder;

8. Provide at least three (3) references for entities for whom Bidder has performed services similar to those required herein in the last five (5) years. Each reference should contain the following information:
   - Entity Name;
   - Contact Name;
   - Street Address;
   - City, State, Zip Code;
   - Telephone Number;
   - Email Address;
   - Term of Engagement, including the beginning and end date; and
• Description of Engagement.

Failure to provide sufficient information, or if WCB is unable to obtain a reference from one or more of the listed entities, Bidder’s score may be negatively impacted.

9. Indicate whether your organization has provided review services for, or on behalf of, governmental entities, if so, please describe the nature of such cases and provide contact information;

10. Describe the technological capabilities of your organization, including your organization’s electronic case management system (i.e. ability to accept documents electronically, to access Board information, security access measures, etc.);

11. Describe the proposed operational structure and oversight of your organization;

12. Describe your organization’s process for auditing cases;

13. Describe your organization’s ability to maintain compliance with the State’s Information Technology Services (ITS) privacy and security protocols (available at https://its.ny.gov/tables/technologypolicyindex);

14. Describe your organization’s ability to provide customer service to the WCB.

4.5 COST VOLUME (VOLUME III)

The Bidder must submit three (3) paper copies and one soft copy via email in PDF format of Volume III.

4.5.1 Format – Volume III must comply with the following formatting requirements:
• Each copy must include a completed Fee Proposal that includes the required cost components (in the format of ATTACHMENT E of this RFP);
• Each copy must be clearly identified on the cover or label with the bidder’s name and the words NYS Workers’ Compensation Board, Utilization Review RFP, C140387 - Cost Volume (Volume III); and
• All outside packaging must be clearly marked with the words NYS Workers’ Compensation Board, Utilization Review Services RFP, C140387 – Cost Volume (Volume III).

4.5.2 Cost Component – Volume III must include the following cost components:

The services shall be priced as follows:

Flat fee per review with recommendation. Bidder shall propose a flat fee for each of the review types:

• Formulary Prior Authorization – Expedited Review;
- Formulary Prior Authorization – Standard Review;
- Attending Doctor’s Request for Optional Prior Approval and Carrier’s / Employer’s Response (MG-1) – Registered Nurse Review;
- Attending Doctor’s Request for Optional Prior Approval and Carrier’s / Employer’s Response (MG-1) – Nurse Practitioner Review;
- Attending Doctor’s Request for Optional Prior Approval and Carrier’s / Employer’s Response (MG-1) – Physician Review;
- Attending Doctor’s Request for Approval of Variance and Carrier’s Response (MG-2) – Registered Nurse Review;
- Attending Doctor’s Request for Approval of Variance and Carrier’s Response (MG-2) – Physician Review;
- Attending Doctor’s Request for Approval of Variance and Carrier’s Response (MG-2) – Nurse Practitioner Review;
- Attending Doctor’s Request for Authorization and Carrier’s Response (C4-Auth);
- Health Provider’s Request for Decision on Unpaid Medical Bill(s) (HP-1).

SECTION 5 – METHOD OF EVALUATION

5.1 AWARD OBJECTIVES

This is a competitive procurement that will result in the award of a contract for medical review services to support services provided by WCB staff. The objective of the evaluation is to ensure that:

- The Bidder(s) selected represent the Best Value for WCB; and
- The Bidder(s) selected has the experience and personnel necessary to successfully provide the services as described in this RFP.

WCB will award this contract based upon Best Value. A Best Value award is one that optimizes quality, cost, and efficiency and typically applies to complex services and technology contracts. WCB will evaluate responsive and responsible Bidders’ proposals for all the requirements specified in this RFP.

The following weighting criteria will be applied to each proposal:

<table>
<thead>
<tr>
<th>Technical Volume</th>
<th>60%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost Volume</td>
<td>40%</td>
</tr>
</tbody>
</table>
5.2 EVALUATION AND SELECTION COMMITTEES

Two WCB committees, the Technical Evaluation Committee (TEC) and the Cost Evaluation Committee (CEC), will conduct the evaluation of the proposals. The TEC will evaluate the Technical Volume (Volume II), while the CEC will evaluate the Cost Volume (Volume III). WCB personnel with knowledge/expertise in functional areas covered by the proposal will staff these committees. Each committee will conduct a separate evaluation.

The Board’s Issuing Officer or Alternate will prepare a recommendation document for the Executive Director or their designee. The Executive Director, or their designee, will make the final selection and authorize the commencement of negotiations with the Selected Bidder.

5.3 PROPOSAL EVALUATION PROCESS

WCB will evaluate proposals that are complete and received prior to the Closing Date for Receipt of Proposals, specified in Section 2.2.2, RFP Calendar using the evaluation process described herein.

5.3.1 Proposal Receipt – the WCB’s Issuing Officer or Alternate must receive all proposals at the designated address by 2:00 PM EST on the Closing Date for Receipt of Proposals, specified in Section 2.2.2, RFP Calendar. Any proposal received after this date/time will be deemed non-responsive and the Bidder will be notified in writing of their elimination. It is the sole responsibility of the Bidder to verify that its proposal has been received.

5.3.2 Proposal Pre-Screen – the WCB’s Issuing Officer or Alternate will pre-screen all remaining responsive proposals relative to the format specified in Section 4.1 of this RFP. Any proposal not in this format may be deemed non-responsive and the Bidder will be notified in writing of their elimination.

5.3.3 Minimum Eligibility Requirements Review – the WCB’s Issuing Officer or Alternate will review all remaining responsive proposals relative to the Minimum Bidder Eligibility Requirements specified in Section 3.1 of this RFP. Any proposal that does not meet these requirements will be deemed non-responsive and the Bidder will be notified in writing of their elimination.

5.3.4 Technical and Cost Volume Evaluations – The TEC and CEC will conduct separate evaluations of all remaining responsive proposals.

The TEC will evaluate the Technical Volume using a methodology to be determined by the WCB prior to submission of proposals and set forth in the evaluation criteria that will become part of the procurement record. The TEC will determine the Technical Volume Score for each proposal and submit a written report to the Board’s Issuing Officer or Alternate.

The CEC will evaluate the Cost Volume using a methodology to be determined by WCB prior to submission of proposals and set forth in the evaluation criteria that will become part of the
procurement record. The CEC will determine the Cost Volume Score for each proposal and submit
a written report to the Board’s Issuing Officer of Alternate.

WCB may ask Bidders to clarify the contents of their proposals. Other than responses made to
requests by WCB for clarification of such contents, no Bidder will be permitted to alter its proposal
or add new information after 2:00 PM EST on the Closing Date for Receipt of Proposals, specified
in Section 2.2.2, RFP Calendar.

When the Technical and Cost Volume evaluations are complete, the Technical Volume score will
be added to the Cost Volume score to develop a composite score.

5.3.5 Selection Recommendation – The Board’s Issuing Officer or Alternate will review the
written evaluation reports and calculate the Composite Score by adding the Technical Volume
Score and the Cost Volume Score; all bidders will then be ranked in descending order of Composite
Score. The Board’s Issuing Officer or Alternate will recommend the award of the contract to the
highest-ranked Bidder, to the Executive Director or their designee.

The Executive Director or their designee, will make the final selection and authorize negotiations
with the selected Bidder to begin. The final contract is subject to approval by the Office of the
Attorney General and the OSC and is not binding until such approval is received.

SECTION 6 – TERMS AND CONDITIONS

The Procurement, the Bidder’s Proposal and the contract award that results from this Procurement
are subject to and incorporate the following terms and conditions. Additionally, the agreement
that results from the Procurement (“Contract”) between WCB and the Successful Bidder
(“Contractor”), collectively referred to herein as the Parties, shall substantially contain the terms
and conditions set forth here in this Section 6 of the RFP:

6.1 CONTRACT TERM

The term of the Contract shall be for three (3) years, with two (2) optional one (1) year extension
periods. Said optional extensions are exercisable at the sole discretion of WCB by giving notice to
the Contractor in accordance with the Notice provisions of RFP section 6.17. The Contract, and
any optional extension periods, shall take effect and commence upon the approval of the Contract
by the OSC.

6.2 MODIFICATION OF CONTRACT

The State reserves the right to renegotiate the terms and conditions of the Contract in the event
applicable NYS or Federal laws, statutes, rules, regulations, policies and/or guidelines are altered
from those existing at the time the Contract is approved by the Comptroller in order to be in
continuous compliance therewith. The Contract is subject to amendment only upon mutual
consent of the Parties, reduced to writing and approved by the State’s Attorney General and
Comptroller.
6.3 EXECUTORY PROVISION/CONTRACT FORMATION

The State Finance Law of the State of New York, § 112, requires that any contract made by a State Agency which exceeds fifty thousand dollars ($50,000) in amount be first approved by the OSC before becoming effective. Execution by the Successful Bidder shall not be deemed final execution of the Contract. The Parties recognize that the Contract is wholly executory until and unless approved by OSC. The Contract will be deemed executed upon, and will not be considered fully executed and binding until, receipt of approval by the Attorney General and OSC. The State of New York is not liable for any cost incurred by the Bidder in preparation for or prior to the approval of an executed contract by OSC. Additionally, no cost will be incurred by the State for the Bidder’s participation in any pre-contract award activity.

6.4 GOVERNING LAW

The laws of the State of New York shall govern the Contract and actions or proceedings arising therefrom shall be heard in a court of competent jurisdiction in the State of New York. APPENDIX A, “Standard Clauses for New York State Contracts” is attached hereto and expressly incorporated herein. In the event that there is an inconsistency or a conflict between a term contained in APPENDIX A and other terms of this Contract, such inconsistency or conflict shall be resolved by giving precedence to the term as contained in APPENDIX A.

6.5 INTEGRATION, MERGER AND ORDER OF PRECEDENCE

The Contract shall be deemed inclusive of the following documents. In the event of any inconsistency in or conflict among the document elements of the Agreement or Contract identified herein, such inconsistency or conflict shall be resolved by giving precedence to the document elements in the following order:

1. First: APPENDIX A. “Standard Clauses for All NYS Contracts”;  
2. Second: Any Amendments to the Contract;  
3. Third: The Execution Document;  
4. Fourth: WCB Request for Proposal No. C140387, entitled, “Utilization Review Services,” including any amendment(s) thereto and any clarification or change to the RFP made through the Question and Answer process; and  
5. Fifth: Contractor’s Proposal, comprised of the Technical Volume (Volume II), and Cost Volume (Volume III), including any clarifications requested by WCB.

Only documents expressly enumerated above shall be deemed a part of the Contract, and references contained in those documents to additional Contractor documents not enumerated above, shall be of no force and effect.

All prior agreements, representations, statements, negotiations and undertakings are superseded. All statements made by the State shall be deemed to be representations and not warranties.

The terms, provisions, representations, and warranties contained in the Contract shall survive performance hereunder.
6.6 CONTRACTOR RESPONSIBILITIES AND QUALIFICATIONS

A. Responsibilities

The Contractor is responsible for providing Services in accordance with the specifications set forth in the Contract, and for meeting all Contract obligations set forth in the Contract, including all Exhibits, and any subsequent amendments to the Contract.

B. Qualifications

Contractor acknowledges that the Contract is being entered into by the State in reliance on Contractor’s pricing and its representations concerning the particular qualifications, experience, management and technical expertise of the Contractor and its personnel.

6.7 CONTRACTOR RESPONSIBILITY AS DEFINED BY STATE FINANCE LAW

Contractor must remain responsible, as defined by State Finance Law, relevant case law and applicable guidelines, throughout the term of the Contract. Failure to do so may result in suspension or termination of the Contract.

Contractor must present evidence of its continuing legal authority to do business in NYS, its integrity, experience, ability, prior performance, and organizational and financial capacity, upon request by the State.

The State reserves the right to suspend any or all activities under this Contract, at any time if it discovers information that calls into question the responsibility of the Contractor. In the event of such suspension, the Contractor will be given written notice outlining the particulars of such suspension and must comply with the terms of the suspension order. Contract activity may resume at such time as the State issues a written notice lifting the suspension order.

6.8 INDEPENDENT CONTRACTOR

Contractor is an independent contractor, and its officers, employees, subcontractors and agents are not and shall not act as State employees in the performance of the Contract. Contractor, its officers, employees, subcontractors and agents are not entitled to any of the benefits associated with employment by the State. The Contractor agrees, during the term of this Contract, to maintain at Contractor’s expense those benefits to which its employees would otherwise be entitled by law, including health benefits and all necessary insurance for its employees, including workers’ compensation, disability and unemployment insurance, and to provide the State with certification of such insurance upon request. The Contractor remains responsible for all applicable federal, state and local taxes, and all FICA contributions.

6.9 CONTRACTOR PERSONNEL
All Contractor officers and employees, subcontractors or agents performing work under the Contract must meet or exceed the technical and training qualifications set forth in the RFP or the Proposal, whichever is higher, and must comply with all security and administrative requirements of WCB. WCB reserves the right to conduct a security background check, including fingerprinting, or otherwise approve any employee or agent furnished by Contractor or its subcontractors. WCB in its sole discretion reserves the right to reject or bar from any WCB facility any employee or agent of the Contractor or its subcontractors. Such action by WCB shall not relieve the Contractor of the obligation to perform all work in compliance with the Contract terms.

6.10 NOTICE OF SUBSTANTIAL CHANGE IN CONTRACTOR STATUS

In addition to the requirements of NYS Finance Law § 138 (requiring the State’s approval of subcontractors and assignments and/or conveyances), the Contractor shall notify the State of any substantial change in the ownership or financial viability of the Contractor, its Affiliates, subsidiaries or divisions, or partners, in writing immediately upon occurrence. “Substantial change” means: (i) sales, acquisitions, mergers or takeovers of the Contractor, its Affiliates, subsidiaries, divisions, or partners that result in a change in the controlling ownership or assets of such entity after the submission of the Bid; (ii) entry of an order for relief under Title 11 of the United States Code; (iii) the making of a general assignment for the benefit of creditors; (iv) the appointment of a receiver of Contractor’s business or property or that of its Affiliates, subsidiaries or divisions, or partners; or action by Contractor, its Affiliates, subsidiaries or divisions, or partners under any State insolvency or similar law for the purposes of its bankruptcy, reorganization, or liquidation; or (v) court ordered liquidation of Contractor, its Affiliates, subsidiaries or divisions, or partners.

Upon the State’s receipt of such notice, the State shall have thirty (30) business days from the date of notice to review the information. The Contractor may not transfer the Contract to or among Affiliates, subsidiaries or divisions, or partners, or to any other person or entity, without the express written consent of the State. In addition to any other remedies available at law or equity, the State shall have the right to cancel the Contract, in whole or in part, for cause, if it finds, in its sole judgment, that such substantial change adversely affects the delivery of Services or is otherwise not in the best interests of the State.

6.11 VENDOR RESPONSIBILITY

A. Continuing Vendor Responsibility: The Contractor shall at all times during the Contract term remain responsible. The Contractor agrees, if requested by the Executive Director of WCB or his or her designee, to present evidence of its continuing legal authority to do business in NYS, integrity, experience, ability, prior performance, and organizational and financial capacity.

B. Suspension of Work (for Non-Responsibility): The Executive Director of WCB or his or her designee, in his or her sole discretion, reserves the right to suspend any or all activities under this Contract, at any time, when he or she discovers information that calls into question the responsibility of the Contractor. In the event of such suspension, the Contractor will be given written notice outlining the particulars of such suspension. Upon
issuance of such notice, the Contractor must comply with the terms of the suspension order. Contract activity may resume at such time as the Executive Director of WCB or his or her designee issues a written notice authorizing a resumption of performance under the Contract.

C. Termination (for Non-Responsibility): Upon written notice to the Contractor, and a reasonable opportunity to be heard with appropriate WCB officials or staff, the Contract may be terminated by the Executive Director of WCB or his or her designee at the Contractor's expense where the Contractor is determined by the Executive Director of WCB or his or her designee to be non RESPONSIBLE. In such event, the Executive Director of WCB or his or her designee may complete the contractual requirements in any manner he or she may deem advisable and pursue available legal or equitable remedies for breach.

6.12 SUBCONTRACTORS

The Contractor is selected based on the experience, ability, and reputation of the Contractor and its staff. Accordingly, a Contractor shall not assign, convey, transfer, or subcontract any of its duties and responsibilities under this Agreement without the prior written consent of the WCB. In the event that one of Contractor's subcontractors further subcontracts, prior written consent of WCB is also required. A subcontractor shall be defined as any firm engaged or assigned by the Contractor to perform work under the Contract, or any person so engaged or assigned who is not an employee of the Contractor.

The requirement of prior approval of any contract by WCB does not apply to individual employer-employee contracts, or to management incentives for employer-employee contracts, or to subcontracts that are executed prior to the date of release of the RFP. Any existing pertinent subcontracts must be identified in the Response to the RFP, and a copy of any subcontract must be attached to the Response.

Any approved subcontract of a Contractor's duties and obligations under this Agreement shall be in writing and contain provisions that are consistent with the provisions of this Agreement. All agreements between the Contractor and its subcontractors shall be by bona fide written contract.

Contractor shall include in all subcontracts related to the Contract, in such a manner that they will be binding upon each subcontractor with respect to work performed in connection with the Contract, provisions specifying:

- That the work performed by the subcontractor must be in accordance with the terms and conditions of this Contract including, but not limited to, APPENDIX A;
- That nothing contained in such subcontract shall impair the rights of WCB or the State;
- That nothing contained in such subcontract shall create any contractual relationship between any subcontractor and WCB or the State;
- That subcontractors shall maintain all records with respect to work performed under the subcontract in the same manner as required of the Contractor;
- That the State and/or WCB shall have the same authority to audit the records of all subcontractors as it does those of the Contractor; and
That subcontractor shall cooperate with any investigation, audit, or other inquiry related to the Procurement or the resulting Contract or any litigation relating thereto.

A copy of any subcontract, once approved by the WCB and executed by the Contractor and the subcontractor, shall be furnished to the WCB within thirty (30) days of execution.

In addition to furnishing the WCB with a copy of any proposed subcontract for prior approval, the Contractor shall also furnish to the WCB the following:

- A description of the supplies or services to be provided under the proposed subcontract;
- Identification of the proposed subcontractor;
- The proposed subcontract price; and
- Any other pertinent information or documentation requested by the WCB.

Contractor shall be fully responsible to WCB for the acts and omissions of, and the performance of Project Services by, all subcontractors and/or persons either directly or indirectly employed by such subcontractors. The Contractor shall not be relieved in any way of any responsibility, duty, or obligation of this Contract by the award of any subcontract.

The Contractor shall give the WCB immediate notice in writing of any legal action or suit filed, and prompt notice of any claim made, against the Contractor by any subcontractor or contractor if such claim may result in litigation related in any way to this Contract or may affect the performance of duties under this Contract.

The Contractor shall indemnify and save harmless the WCB, its officers, employees, agents, and assigns from all claims against the Contractor. Nothing in this Contract shall create or give to third parties any claim or right of action against the Contractor or the State of New York beyond such as may legally exist irrespective of this Contract.

6.13 COOPERATION WITH THIRD PARTIES

The Contractor shall be responsible for fully cooperating with any third party, including but not limited to other State agencies, contractors or subcontractors of the State, relating to delivery of Product or coordination of Services.

6.14 COOPERATION WITH INVESTIGATIONS, AUDITS, AND LEGAL PROCEEDINGS

Upon the request of WCB, the Contractor shall cooperate with the State in any investigation, audit, or other inquiry related to the Procurement or the resulting Contract or any litigation relating thereto, at no cost to WCB or the State. This provision shall survive the termination of the Contract.
6.15 WORK OUTSIDE THE SCOPE OF THIS CONTRACT

The Contractor shall refrain from performing work outside the scope of the Contract unless such work is authorized by a properly executed, Comptroller-approved written amendment to the Contract. Any work not so authorized will not be compensated.

6.16 NOTICE OF CIRCUMSTANCES EXPECTED TO ADVERSELY AFFECT CONTRACTOR’S PERFORMANCE

The Contractor shall immediately notify WCB upon learning of any situation that can reasonably be expected to adversely affect the delivery of Services under the Contract. If such notification is verbal, the Contractor shall submit written notice to WCB, as required by Section 6.17 of this RFP, describing the situation and a proposed recommendation for its resolution within three (3) calendar days of learning of the situation.

6.17 NOTIFICATION

All notices permitted or required hereunder shall be in writing and shall be transmitted either:

(a) Via certified or registered United States mail, return receipt requested;
(b) By facsimile transmission;
(c) By personal delivery;
(d) By expedited delivery service; or
(e) By e-mail.

Such notices shall be addressed as follows or to such different addresses as the parties may from time-to-time designate:

For the WCB:

NYS Workers’ Compensation Board
ATTN: Courtney Souza
328 State Street, Room 331-69
Schenectady, NY 12305
Telephone Number: (518) 388-1456
Facsimile: (518) 486-9561
Email Address: WCBContracts@wcb.ny.gov

For Contractor:

[Name]
[Title]
[Street Address]
[City, State, Zip code]
Telephone Number: ( )
Facsimile: ( )
E-mail Address:

Any such notice shall be deemed to have been given either at the time of personal delivery or, in the case of expedited delivery service or certified or registered United States mail, as of the date of first attempted delivery at the address and in the manner provided herein, or in the case of facsimile transmission or email, upon receipt.

The parties may, from time to time, specify any new or different address in the United States as their address for purposes of receiving notice under this Agreement by giving fifteen (15) days written notice to the other party sent in accordance herewith. The parties agree to mutually designate individuals as their respective representatives for the purposes of receiving notices under this Agreement. Additional individuals may be designated in writing by the parties for purposes of implementation and administration/billing, resolving issues and problems and/or for dispute resolution.

6.18 PRICING, BILLING AND PAYMENT

The sole compensation for the Contractor under the Contract shall be payment based on the rates set forth in the Contractor’s Cost Proposal. Contractor shall invoice the WCB monthly, in arrears, for all Services rendered to WCB with appropriate detailed invoices in a form agreed to and as directed by WCB.

The Office of General Services’ Business Services Center (BSC) Accounts Payable (AP) Unit is responsible for processing and paying vendor invoices on behalf of the WCB. The Contractor shall bill the WCB by submitting invoices electronically to AccountsPayable@ogs.ny.gov.

Invoices can alternatively be sent by mail to:

NYS Workers’ Compensation Board, Unit ID: 3560000
c/o NYS OGS BSC Accounts Payable
Building 5, Floor 5
1220 Washington Ave.
Albany, NY 12226-1900

Invoices will be paid in accordance with Article XI-a of the NYS Finance Law.

Any fees paid, for which it is subsequently determined that a Contractor was not entitled, must be reimbursed to the WCB. The WCB may recover such fees by subtracting such fees from any future payments which become due to the Contractor under the Contract. Further, in the event that any required services are delivered in an untimely or substandard manner, the Contractor shall be subject to performance penalties.

6.19 ELECTRONIC PAYMENT REQUIREMENT FOR WCB

Contractor shall provide complete and accurate billing invoices to WCB in order to be eligible for payment. Billing invoices submitted to WCB must contain all information and supporting
documentation required by the Agreement, WCB, and the Comptroller. Payment for invoices submitted by Contractor shall be rendered electronically unless payment by paper check is expressly authorized by WCB, in WCB’s sole discretion, due to extenuating circumstances. Such electronic payment shall be made in accordance with ordinary NYS procedures and practices. Contractor shall comply with the Comptroller’s procedures to authorize electronic payments. Authorizing forms are available at the Comptroller’s site at www.osc.state.ny.us/epay/index.htm, by email at epunit@osc.state.ny.us, or by telephone at (518) 474-4032. Contractor acknowledges that it will not be eligible for payment on any invoices submitted under this Agreement if it does not comply with the Comptroller’s electronic payment procedures, except where WCB has expressly authorized payment by paper checks as set forth above.

6.20  WARRANTIES

A. Contract Deliverables.

Contractor warrants and represents that the Services required by the RFP and the Contract shall be performed or provided in accordance with all the terms and conditions, covenants, statements, and representations contained in the Contract.

B. Compliance with Laws.

Contractor warrants and represents that, throughout the term of the Contract and any extensions, and in the performance of obligations under the Contract, it will: (i) comply with all applicable laws, ordinances, rules and regulations of any governmental entity; (ii) pay, at its sole expense, all applicable permits, licenses, tariffs, tolls and fees; and (iii) give all notices required by any laws, ordinances, rules, and regulations of any governmental entity.

C. Workmanship Warranty.

Contractor warrants and represents that all Services and deliverables shall meet the completion criteria set forth in the Contract, and that Services will be provided in a professional and workmanlike manner in accordance with the highest applicable industry standards.

D. Personnel Eligible for Employment. Contractor warrants and represents that all personnel performing Services under the Contract are eligible for employment in the United States and shall remain so throughout the term of the Contract and any extensions. Contractor shall provide such proof of compliance as is required by WCB.

E. Service Guarantee. Contractor’s failure to satisfy performance standards or requirements set forth herein may result in a credit or chargeback in an amount pre-determined by the parties. The Chargeback shall be paid to WCB in the form of a credit to WCB against the Contractor’s invoice submitted to WCB immediately following the month in which the Contractor failed to satisfy the standard or requirement.
F. **Survival of Warranties.** All warranties contained in the Contract shall survive the termination of the Contract.

**Limitations:** THE WARRANTIES SET FORTH IN THE CONTRACT ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

### 6.21 INDEMNIFICATION AND LIMITATION OF LIABILITY

Neither Party shall be liable for any delay or failure in performance resulting from a Force Majeure Event, as defined in Section 6.26 of this RFP. The Parties shall use all reasonable efforts to eliminate or minimize the effect of such events upon performance of their respective duties under the Contract.

Contractor shall be fully liable for the actions of its agents, employees, partners, or subcontractors, if any, and shall fully indemnify and save harmless the State and WCB from suits, actions, damages, and costs of every name and description relating to personal injury and damage to real or personal property caused by Contractor, its agents, employees, partners, or subcontractors, if any, without limitation; provided however, that the Contractor shall not indemnify for that portion of any claim, loss, or damage arising hereunder due to the negligent act or negligent failure to act of the State.

Contractor shall indemnify, defend, and hold the State harmless, without limitation, from and against any and all damages, expenses (including reasonable attorneys’ fees), claims, judgments, liabilities, and costs which may be finally assessed against the State in any action for infringement of a United States Letter Patent with respect to the Products furnished, or of any copyright, trademark, trade secret, or other third-party proprietary right in relation to the Products furnished or utilized, provided that the State shall give Contractor: (i) prompt written notice of any action, claim, or threat of infringement suit, or other suit, (ii) the opportunity to take over, settle or defend such action, claim or suit at Contractor’s sole expense; and (iii) assistance in the defense of any such action at the expense of Contractor. Where a dispute or claim arises relative to a real or anticipated infringement, the State may require Contractor, at is sole expense, to submit such information and documentation, including formal patent attorney opinions, as the Executive Director shall require. This paragraph shall not apply to that portion of any infringement claim which results from a material modification by WCB, without Contractor’s approval, of any Product provided by Contractor pursuant to this Contract.

For all other claims against the Contractor where liability is not otherwise set forth in the Contract as being “without limitation,” and regardless of the basis on which the claim is made, Contractor’s liability under the Contract for direct damages shall be limited to the greater of the following: (i) $1,000,000 (ONE MILLION DOLLARS); or (ii) two (2) times the amounts paid to the Contractor under the Contract during the twelve (12) months of the contract term which precedes the giving of notice of the claim by the State. For this purpose, amounts paid shall include, but not be limited to, payments made electronically, by check, by offset, or by the application of credits from the Contractor to the State. Unless otherwise specifically enumerated herein, neither Party shall be
liable to the other for special, indirect, or consequential damages, including lost data or records (unless the Contractor is required to back-up the data or records as part of the work), even if the Party has been advised of the possibility of such damages. Neither Party shall be liable for lost profits, lost revenue, or lost institutional operating savings.

The State may, in addition to other remedies at law or equity, and upon notice to the Contractor, retain such monies from amounts due to Contractor as may be necessary to satisfy any claim for damages, penalties, costs and the like asserted by or against the State.

The State does not agree to any indemnification provisions that require the State to indemnify or save harmless Contractor or third parties.

6.22 COMPLIANCE WITH LAWS

The Contractor shall comply with all present and future applicable laws, codes, ordinances, statutes, rules and regulations with respect to any of the duties or responsibilities of the Contractor arising from the Contract.

6.23 SUSPENSION OF WORK

WCB reserves the right to suspend any or all activities under the Contract, at any time, in the best interests of the State or WCB. In the event of such suspension, the Contractor will be given a formal written notice outlining the particulars of such suspension. Examples of the reason for such suspension include, but are not limited to, a budget freeze on State spending, declaration of emergency, or other such circumstances. Upon issuance of such notice, the Contractor shall comply with the suspension order. Contractor shall be paid for services performed prior to suspension in accordance with the Contract. Activity may resume at such time as WCB issues a formal written notice authorizing a resumption of work.

6.24 TERMINATION

A. For Convenience

The State retains the right to cancel the Contract without cause, provided that Contractor is given at least thirty (30) calendar days’ notice of the State’s intent to cancel without penalty to the State or imposition of other early termination charges. This provision should not be understood as waiving the State’s right to terminate the Contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. In the event of cancellation without cause by the State, the State agrees to negotiate a payment for Services performed by the Contractor prior to termination.

B. For Cause

For any material breach or failure of performance of the Contract by the Contractor, the State may provide written notice of such breach or failure. The State may terminate the
Contract if the Contractor does not cure such breach or failure within thirty (30) calendar days after the giving of written notice to cure.

No delay or omission to exercise any right, power, or remedy accruing to the State or the WCB upon breach or default by the Contractor under the Contract shall impair any such right, power or remedy, or shall be construed as a waiver of any such breach or default, or any similar breach or default thereafter occurring nor shall any waiver of a single breach or default be deemed a waiver of any subsequent breach or if, due to a default that remains uncured for the period provided herein, a third party shall commence to perform Contractor's obligations under the Contract, the State shall thereafter be released from all obligations to Contractor hereunder, including any obligation to make payment to Contractor, provided however that the State shall continue to be obliged to pay for any and all Services provided prior to any such date. If the State employs a third party to perform Contractor’s obligations under the Contract, Contractor shall be liable for the payment of any cost differential that the State incurs as a result of having to employ such third party to cure or resolve the issue.

C. For Suspension or Delisting of Contractor’s Securities

If the Contractor’s securities are suspended or delisted by the New York Stock Exchange, the American Stock Exchange, or the NASDAQ, as applicable, if the Contractor ceases conducting business in the normal course, becomes insolvent, makes a general assignment for the benefit of creditors, suffers or permits the appointment of a receiver for its business or assets or avails itself of or becomes subject to any proceeding under the Federal Bankruptcy Act or any statute of any state relating to insolvency or the protection of rights of creditors, the State, in its sole discretion, may terminate the Contract in accordance with the Contract or exercise such other remedies as shall be available under the Contract, at law and/or equity.

D. For Vendor Responsibility Related Findings

WCB may, in its sole discretion, terminate the Contract if it finds at any time during the term of the Contract that the Contractor is non-responsible, or that any information provided in the Vendor Responsibility Questionnaire submitted with Contractor’s Proposal was materially false or incomplete, or if the Contractor fails to timely or truthfully comply with WCB’s request to update its Vendor Responsibility Questionnaire.
E. Termination Notice

Notices required by this section shall be delivered to the other party in writing, pursuant to the Notice provisions of the Contract.

F. Termination Date

In the event a notice of termination is issued for convenience, the Contract termination date shall be thirty (30) calendar days from the date notice is given in accordance with the Notice provisions of this Contract. The termination date for material breach or failure of performance shall be the date notice is given in accordance with the Notice provisions of this Contract.

G. Mitigation of Costs

The Contractor shall not undertake any additional or new contractual obligations on or after the receipt of notice of termination without the prior written approval of the State. On or after the receipt of notice of termination and during the termination notice period, the Contractor shall take all commercially reasonable and prudent actions to close out unnecessary outstanding, existing obligations as economically as possible for the State.

6.25 DEFAULT

A. If either party breaches a material provision of the Contract, which breach remains uncured for a period of thirty (30) days after written notice thereof from the other party specifying the breach (or if such breach cannot be completely cured within the thirty (30) day period, such longer period of time provided that the breaching party proceeds with reasonable diligence to completely cure the breach) or if Contractor shall cease conducting business in the normal course, become insolvent, make a general assignment for the benefit of creditors, suffer or permit the appointment of a receiver for its business or assets or shall avail itself of or become subject to any proceeding under the Federal Bankruptcy Act or any statute of any state relating to insolvency or the protection of rights of creditors, then and in any such event, the other party may, at its option, terminate the Contract upon ten (10) days written notice and exercise such other remedies as shall be available under the Contract, at law and/or equity.

B. No delay or omission to exercise any right, power or remedy accruing to either party upon breach or default by the other under the Contract shall impair any such right, power or remedy, or shall be construed as a waiver of any such breach or default, or any similar breach or default thereafter occurring nor shall any waiver of a single breach or default be deemed a waiver of any subsequent breach or default. All waivers must be in writing.

C. If, due to default that remains uncured for the period provided herein, a third party shall commence to perform Contractor's obligations under this Contract, the State shall thereafter be released from all obligations to Contractor hereunder, including any obligation to make payment to Contractor, provided however that the State shall continue to be obliged to pay for any and all Services provided prior to any such date, and if any
6.26 FORCE MAJEURE

In the event that either Party is unable to perform any of its obligations under the Contract because of natural disaster, any act of God, war, civil disturbance, court order, or labor dispute, or any other acts beyond the reasonable control of either Party (hereinafter referred to as a "Force Majeure Event"), the Party that has been so affected shall immediately give notice to the other Party, and shall exercise every commercially reasonable effort to resume performance, and an extension of the time for performance shall be granted for a period to be agreed to in writing by the State and Contractor. Any delay in performance by either Party resulting from a Force Majeure Event shall not be considered a breach or default under the Contract.

6.27 DISPUTE RESOLUTION

The Contractor and the State agree that it is important to resolve any disputes regarding the performance of Services, or otherwise arising under the Contract, expeditiously. In the event a dispute is not resolved through the escalation process, if any, established by the Parties, the Parties agree to notify the other in accordance with Section 6.17 of this RFP and to meet in good faith to resolve any disputes. In the event that any dispute cannot be promptly resolved at the operational level through agreed upon escalation procedures, either Party may request a meeting with senior management of the other Party (higher than that specified in the escalation procedures). Meetings between the Parties shall be held within three (3) business days or sooner in the event a dispute threatens the performance of a material portion of the Service. During the course of a dispute, Contractor shall continue to provide Services according to the Contract until such dispute is resolved.

Contractor shall remit all credits and rebates prior to initiation of its rights under this paragraph. Nothing in this paragraph shall diminish the State’s right to terminate the Contract pursuant to Section 6.24 of this RFP.

6.28 GENERAL PROVISION AS TO REMEDIES

The Parties may exercise their respective rights and remedies at any time, in any order, to any extent, and as often as deemed advisable, without regard to whether the exercise of one right or remedy precedes, concurs with or succeeds the exercise of another. A single or partial exercise of a remedy shall not preclude a further exercise of the right or remedy or the exercise of another right or remedy from time to time. No delay or omission in exercising a right or remedy, or delay, inaction, or waiver of any event of default, shall exhaust or impair the right or remedy or constitute a waiver of, or acquiescence to, an event otherwise constituting a breach or default under the Contract.

In addition to any other remedies available to WCB under the Contract, WCB has additional remedies which may include, but are not limited to, the following:
A. Terminate or Suspend the Contract in whole, or in part;

B. Suspend, in whole or in part, payments due to Contractor under the Contract;

C. Pursue equitable remedies to compel Contractor to perform;

D. Apply Service Credits against amounts due and owing by WCB under the Contract;

E. Require Contractor to cure deficient performance or failure to meet any requirements of the RFP or Contract at no charge to the State.

6.29 TRANSITION

The State may require the Contractor to provide uninterrupted Services after Contract termination/expiration (“Transition Services”) as the State deems reasonable and necessary for the State to comply with all of the legal requirements for establishing a new contract and transitioning to a replacement Contractor. If the State elects to invoke this provision, Contractor shall execute a contract extension, extending the terms of this contract to the period of transition which extends beyond the termination/expiration of the contract. Such extension shall be subject to OSC’s approval.

A. Transition Period
   The State shall determine the transition period in consultation with the Contractor and shall notify the Contractor in writing. The State reserves the right to amend the transition period subsequently, upon thirty (30) days’ advance written notice to the Contractor.

B. No Interruption in Service
   At all times during the transition period, and unless directed otherwise in writing by the State, the Contractor shall continue its contractual obligations set forth in the Contract until such time as the services provided under the contract have been transitioned to a successor contractor, the State, or a third party designated by the State. The Contractor shall be required to meet its contractual obligations pursuant to this paragraph notwithstanding the issuance of a termination for cause or convenience by the State.

C. Transition Plan
   Within fifteen (15) days of receipt of a notice of termination or three (3) months prior to the end of the term of the Contract, whichever event occurs first, the Contractor shall submit to the State for the State’s review and approval a detailed written plan for transition (Transition Plan) that outlines, at a minimum, the tasks, milestones, and deliverables associated with a smooth transition of Services.

D. Contractor Transition Services
   Transition Services shall include the performance of Contractor’s responsibilities as outlined in the Contract, and also the transferring of those responsibilities to a successor contractor, the State, or a third party designated by the State in accordance with the Transition Plan agreed upon by the Parties. Contractor shall maintain the same level of service during the transition period as is set forth in the Contract until specific tasks or services are transitioned to or assumed by a successor contractor, the State, or a third party designated by the State.
E. Compensation for Transition Services  
Contractor shall be reimbursed for Transition Services performed at the rates set forth in the Contract.

F. Cooperation  
Contractor shall cooperate with the State to facilitate a smooth and orderly transition. Periodic project review meetings shall be held with representatives of the Contractor, a successor contractor, the State, or a third party designated by the State.

6.30 INSURANCE

The Contractor shall furnish WCB with Certificates of Insurance evidencing compliance with all insurance requirements of this Section. Such Certificates shall be in a form and substance acceptable to WCB, and WCB may also ask to review the insurance policies to check that the coverage afforded by the policies matches the Contractor-provided Certificates of Insurance. Acceptance of Certificates of Insurance by WCB shall not diminish any of Contractor’s obligations, responsibilities or liabilities under the Contract. All insurance required by the Contract shall be specifically and exclusively for the performance of Contractor’s obligations under the Contract, and shall be obtained at the sole cost and expense of the Contractor; shall be maintained with insurance carriers licensed to do business in NYS; shall be primary and non-contributing to any insurance or self-insurance maintained by WCB and/or the State of New York; shall be endorsed to provide that written notice be given to WCB at least thirty (30) days prior to the cancellation, non-renewal, or material alteration of such policy or policies, which notice, evidenced by return receipt of United States Certified Mail, shall be sent to WCB.

The insurance policy(ies) shall name the State of New York, its officers, agents, and employees as additional insureds thereunder (General Liability Additional Insured Endorsement shall be on Insurance Service Office’s (ISO) form number **CG 20 26 11 85**). The additional insured requirement does not apply to Workers’ Compensation or Disability coverage. The Contractor shall be solely responsible for the payment of all deductibles and self-insured retentions to which such policies are subject. Each insurance carrier must be rated at least “A-” Class “VII” in the most recently published Best’s Insurance Report. If, during the term of the policy, a carrier’s rating falls below “A-” Class “VII,” the insurance must be replaced no later than the renewal date of the policy with an insurer acceptable to the State and rated at least “A-” Class “VII” in the most recently published Best’s Insurance Report. The Contractor shall cause all insurance to be in full force and effect as of the commencement date of this Contract and to remain in full force and effect throughout the term of the Contract and as further required by this Contract. The Contractor shall not take any action, or omit to take any action that would suspend or invalidate any of the required coverages during the period of time such coverages are required to be in effect. Not less than thirty (30) days prior to the expiration date or renewal date, the Contractor shall supply WCB with updated replacement Certificates of Insurance, and amendatory endorsements.

The Contractor, throughout the term of this Contract, or as otherwise required by the Contract, shall obtain and maintain in full force and effect, the following insurance with limits not less than those described below and as required by the terms of the Contract, or as required by law,
whichever is greater (limits may be provided through a combination of primary and umbrella/excess policies):

1. **Commercial General Liability Insurance** with a limit of not less than $1,000,000 each occurrence and $2,000,000 in the aggregate per annum. Such liability shall be written on the ISO occurrence form CG 0001, or a substitute form providing equivalent coverages and shall cover liability arising from premises operations, independent Contractors, products-completed operations, broad form property damage, personal & advertising injury, cross liability coverage, liability assumed in a contract (including the tort liability of another assumed in a contract) and explosion, collapse & underground coverage.

2. **Comprehensive Business Automobile Liability Insurance** covering liability arising out of any automobile used in connection with performance under the Contract, including owned, leased, hired and non-owned automobiles bearing or, under the circumstances under which they are being used, required by the Motor Vehicles Laws of the State of New York to bear, license plates. Such policy shall have a combined single limit for Bodily Injury and Property Damage of at least $2,000,000.00 each accident. The limits may be provided through a combination of primary and umbrella liability policies.

In the event that the Contractor does not own, lease or hire any automobiles used in connection with performance under the Contract, the Contractor does not need to obtain Comprehensive Business Automobile Liability Insurance, but must attest to the fact that the Contractor does not own, lease or hire any automobiles used in connection with performance under the Contract. If, however, during the term of the Contract, the Contractor acquires, leases or hires any automobiles that will be used in connection with performance under the Contract, the Contractor must obtain Comprehensive Business Automobile Liability Insurance that meets all of the requirements of this section and provide proof of such coverage to WCB in accordance with the insurance requirements of the Contract.

In the event that the Contractor does not own or lease any automobiles used in connection with performance under the Contract, but the Contractor does hire and/or utilize non-owned automobiles in connection with performance under the Contract, the Contractor must: (i) obtain Comprehensive Business Automobile Liability Insurance as required by this Contract, except that such insurance may be limited to liability arising out of hired and/or non-owned automobiles, as applicable; and (ii) attest to the fact that the Contractor does not own or lease any automobiles used in connection with performance under the Contract, on a form provided by WCB. If, however, during the term of the Contract, the Contractor acquires or leases any automobiles that will be used in connection with performance under the Contract, the Contractor must obtain Comprehensive Business Automobile Liability Insurance that meets all of the requirements of this section and provide proof of such coverage to WCB in accordance with the insurance requirements of the Contract.
3. **Data Breach and Privacy/Cyber Liability Insurance** covering failure to protect confidential information and failure of the security of the Contractor’s computer systems due to the actions of the Contractor which results in unauthorized access to confidential data. Said insurance shall be maintained in the following limits, as applicable:

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* See NYS-S14-002 Information Classification Standard or successor available at [https://its.ny.gov/sites/default/files/documents/Enterprise_Information_Classification_v3_1.pdf](https://its.ny.gov/sites/default/files/documents/Enterprise_Information_Classification_v3_1.pdf) for additional information relating to risk categories.

Contractor must maintain minimum insurance coverage for the level of risk for which Contractor provides Products and submit documentation in accordance with the terms of this Contract.

Said insurance shall provide coverage for damages arising from, but not limited to the following:

- Breach of duty to protect the security and confidentiality of nonpublic proprietary corporate information;
- Personally identifiable nonpublic information (e.g., medical, financial, or personal in nature in electronic or non-electronic form);
- Privacy notification costs;
- Regulatory defense and penalties;
- Website media liability; and
- Cyber theft of customer’s property, including but not limited to money and securities.

If the policy is written on a claims made basis, Contractor must submit to WCB an Endorsement providing proof that the policy provides the option to purchase an Extended Reporting Period (“tail coverage”) providing coverage for no less than one (1) year after work is completed in the event that coverage is cancelled or not renewed. This requirement applies to both primary and excess liability policies, as applicable.

4. **Workers’ Compensation Insurance & Disability Benefits Coverage**: §§ 57 and 220 of the WCL require the heads of all municipal and state entities to ensure that businesses applying for contracts have appropriate workers’ compensation and disability benefits insurance coverage. These requirements apply to both original contracts and renewals.
Failure to provide proper proof of such coverage or a legal exemption will result in a rejection of any contract renewal. Proof of workers’ compensation and disability benefits coverage, or proof of exemption must be submitted to WCB at the time of policy renewal, contract renewal and upon request. Proof of compliance must be submitted on one of the following forms designated by the WCB. **An ACORD form is not acceptable proof of NYS workers’ compensation or disability benefits insurance coverage.**

Proof of Compliance with the Workers’ Compensation Coverage Requirements:

- Form CE-200, *Certificate of Attestation for New York Entities With No Employees and Certain Out of State Entities, That New York State Workers’ Compensation and/or Disability Benefits Insurance Coverage is Not Required*, which is available on the NYS Workers’ Compensation Board’s website [http://www.wcb.ny.gov](http://www.wcb.ny.gov);
- Form C-105.2 (9/07), *Certificate of Workers’ Compensation Insurance*, sent to WCB by the Contractor’s insurance carrier upon request, or if coverage is provided by the NYS Insurance Fund, they will provide Form U-26.3 to WCB upon request from the Contractor; or

Proof of Compliance with the Disability Benefits Coverage Requirements:

- Form CE-200, *Certificate of Attestation for New York Entities With No Employees and Certain Out of State Entities, That New York State Workers’ Compensation and/or Disability Benefits Insurance Coverage is Not Required*, which is available on the WCB’s website [http://www.wcb.ny.gov](http://www.wcb.ny.gov);
- Form DB-120.1, *Certificate of Disability Benefits Insurance*, sent to WCB by the Contractor’s insurance carrier upon request; or

An instruction manual clarifying the WCL requirements is available for download at the WCB’s website, [http://www.wcb.ny.gov](http://www.wcb.ny.gov). Once on the site, click on the Employers/Businesses tab and then click on Employers’ Handbook.

### 6.31 TAXES

WCB represents that the purchases on behalf of the State of New York are not subject to any state or local sales or use taxes, or to federal excise taxes.
Contractor remains liable and solely responsible without exemption for social security, unemployment insurance, workers’ compensation and other taxes and obligations to which Contractor may be subject to by law.

§ 5-a of the New York Tax Law requires that any contract valued at more than $100,000 entered into by a State Agency shall not be valid, effective, or binding against the Agency unless the Contractor certifies to the Department of Taxation and Finance that it is registered to collect NYS and local sales and compensating use taxes, if the Contractor made sales delivered by any means to locations within NYS of tangible personal property or taxable services having a cumulative value in of excess of $300,000, measured over a specified period. In addition, the Contractor must certify to the Department of Taxation and Finance that each affiliate and subcontractor of such Contractor exceeding such sales threshold during a specified period is registered to collect NYS and local sales and compensating use taxes. For the purpose of this requirement, “affiliate” means a person or organization which, through stock ownership or any other affiliation, directly, indirectly, or constructively controls another person or organization, is controlled by another person or organization, or is, along with another person or organization, under the control of a common parent. The Contractor also must certify to the procuring state entity that it filed the certification with the Department of Taxation and Finance and that the certification is correct and complete. Accordingly, in the event the value of this Contract exceeds $100,000 and Contractor’s sales delivered by any means to locations within NYS of tangible personal property or taxable services have a cumulative value in excess of $300,000, measured over a specific period, the Contractor must file a properly completed Form ST-220-CA with WCB and a properly completed Form ST-220-TD with the Department of Taxation and Finance before the Contract may take effect. In addition, after the Contract has taken effect, the Contractor must file a properly completed Form ST-220-CA with WCB if the Contract’s term is renewed. Further, a new Form ST-220-TD must be filed with the Department of Taxation and Finance if no ST-220-TD has been filed by the Contractor or if a previously filed Form ST-220-TD is no longer correct and complete. Further information about this requirement is available at http://www.osc.state.ny.us/agencies/gbull/g222.htm. Contractor agrees to cooperate fully with the State in administering these requirements.

6.32 OUTSTANDING TAX LIABILITIES

Contractor warrants that there are no outstanding tax liabilities against the Contractor in favor of the State of New York, or in the event that such liabilities exist, a payment schedule has been arranged for their speedy satisfaction.

6.33 SECURITY, NON-DISCLOSURE/CONFIDENTIALITY, PRESS RELEASES

The Contract may be terminated by the State for cause for a material breach of this section by Contractor.

A. Security Procedures

Contractor shall comply fully with all security procedures and policies of the State, including but not limited to fingerprinting and background check procedures, which are
communicated to the Contractor by the State during the performance of the Contract. WCB may, at its sole discretion, require any Contractor employee or subcontractor to execute a confidentiality agreement. Contractor shall indemnify and hold the State harmless from any loss or damage to the State resulting from the violation by the Contractor, its officers, agents, employees, and subcontractors, if any, of such security procedures or policies resulting from any criminal acts committed by such officers, agents, employees, and subcontractors, if any while providing Services under the Contract.

B. Nondisclosure & Confidentiality

Except as may be required by applicable law or a court of competent jurisdiction, the Contractor, its officers, agents, employees, and subcontractors, if any, shall maintain strict confidence with respect to any Confidential Information to which the Contractor, its officers, agents, employees, and subcontractors, if any, have access. This requirement shall survive termination of the Contract. For purposes of the Contract, all State information of which Contractor, its officers, agents, employees, and subcontractors, if any becomes aware during the course of performing services for the State shall be deemed to be confidential information (oral, visual or written). Notwithstanding the foregoing, information that falls into any of the following categories shall not be considered Confidential Information:

1. Information that is previously rightfully known to the receiving party without restriction on disclosure;
2. Information that becomes, from no act or failure to act on the part of the receiving party, generally known in the relevant industry or is in the public domain; and
3. Information that is independently developed by Contractor without use of Confidential Information of the State.

Contractor shall indemnify and hold the State harmless from any loss or damage to the State resulting from the disclosure by the Contractor, its officers, agents, employees, and subcontractors of such confidential information.

Contractor employees and subcontractors may be required to sign Confidentiality and Non-Disclosure Agreements either before or upon arrival at the work site or prior to providing services under the Contract.

C. Press Releases

Contractor agrees that no brochure, news/media/press release, public announcement, memorandum or other information of any kind regarding the Contract shall be disseminated in any way to the public, nor shall any presentation be given regarding the Contract without the prior written approval by the Executive Director or his/her designee, which written approval shall not be unreasonably withheld or delayed provided, however, that Contractor shall be authorized to provide copies of the Contract and answer any questions relating thereto to any State or Federal regulators or, in connection with its financial activities, to financial institutions for any private or public offering.
D. Federal or State Requirements

Contractor will comply with federal and state law and regulations regarding personal, private and sensitive data.

In the event that it becomes necessary for Contractor to receive Confidential Information, which Federal or State statute or regulation prohibits from disclosure, Contractor hereby agrees to return or destroy all such Confidential Information that has been received from the State when the purpose that necessitated its receipt by Contractor has been completed. In addition, Contractor agrees not to retain any Confidential Information which Federal or State statute or regulation prohibits from disclosure after termination of the Contract.

Notwithstanding the foregoing, if the return or destruction of the Confidential Information is not feasible, Contractor agrees to extend the protections of the Contract for as long as necessary to protect the Confidential Information and to limit any further use or disclosure of that Confidential Information. If Contractor elects to destroy Confidential Information, it shall use reasonable efforts to achieve the same and notify the State accordingly. Contractor agrees that it will use all appropriate safeguards to prevent any unauthorized use or unauthorized disclosure of Confidential Information, which Federal or State statute or regulation prohibits from disclosure.

Contractor agrees that it shall immediately report to the State the discovery of any unauthorized use or unauthorized disclosure of such Confidential Information of any NYS Agency information directly to that NYS Agency. The State may terminate the Contract if it determines that Contractor has violated a material term of this section. The terms of this section shall apply equally to Contractor, its agents and subcontractors, if any. Contractor agrees that all subcontractors, if any and agents shall be made aware of and shall agree to the terms of this section.

E. Off Shore Restrictions

Confidential Information accessed by or provided to Contractor during the course of performing services for the State must not be stored or accessed outside of the continental United States.

6.34 CONFIDENTIALITY OF WORKERS’ COMPENSATION AND DISABILITY BENEFITS CLAIMS INFORMATION

The Contractor, its officers, agents, and employees shall treat all workers’ compensation and disability benefit documents and information that are obtained from the Board as confidential information to the extent required by the laws of the State of New York and the United States and any regulations promulgated there under. Unauthorized disclosure of personal, confidential, and/or medical information may result in civil and/or criminal penalties under NYS and Federal laws.
WCL § 110-a prohibits any oral description of any Board record as well as the dissemination, release, disclosure, duplication, or publication of Board claim files except in certain limited situations as set forth therein. Pursuant to WCL § 110-a (5), any person found in violation of this statute may be subject to criminal and civil prosecution, and fines, and such violation may form the basis for termination of the contractual arrangement between the Contractor and the Board.

All individually identifiable information relating to any claimant, employer, or insurance carrier shall be held confidential and shall not be disclosed by the Contractor, its officers, agents and employees without the prior written approval of the Executive Director of the Board or a designee.

The use of information obtained by the Contractor in the performance of its duties to the Board shall be limited to purposes directly connected with such duties. The Contractor agrees that its officers, agents, and employees shall not disclose, show, or otherwise make available any portion of the materials or their contents to anyone other than its officers, agents, and employees in connection with the performance of its duties to the Board. The Contractor shall advise the Board of all requests made to the Contractor for information described in this Agreement within twenty-four (24) hours of receipt of such request.

6.35 COMPLIANCE WITH HIPPA (HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT OF 1996) AND HI-TECH (HEALTH INFORMATION TECHNOLOGY FOR ECONOMIC AND CLINICAL HEALTH ACT OF 2009)

To the extent Contractor or its subcontractor(s) create, receive, maintain, or transmit protected health information on behalf of the State pursuant to their responsibilities under this Contract, Contractor and such subcontractors must comply with HIPAA and HI-TECH.

6.36 PUBLIC INFORMATION AND FREEDOM OF INFORMATION LAW (FOIL)

Disclosure of information related to this procurement and the resulting Contract shall be permitted consistent with the laws of the State of New York and specifically FOIL. WCB shall take reasonable steps to protect from public disclosure any records or portions thereof relating to this procurement that are exempt from disclosure under FOIL. Information constituting trade secrets or critical infrastructure information for purposes of FOIL must be clearly marked and identified as such by the Contractor upon submission in accordance with the RFP provisions. If the Contractor intends to request an exemption from disclosure under FOIL for trade secret materials or critical infrastructure information, the Contractor shall at the time of submission, request the exemption in writing and provide an explanation of (i) why the disclosure of the identified information would cause substantial injury to the competitive position of the Contractor, or (ii) why the information constitutes critical infrastructure information which should be exempted from disclosure pursuant to § 87(2) of FOIL. Acceptance of the identified information by WCB does not constitute a determination that the information is exempt from disclosure under FOIL. Determinations as to whether the materials or information may be withheld from disclosure will be made in accordance with FOIL at the time a request for such information is received by WCB.
6.37 LEGAL REQUESTS AND RELEASE OF STATE DATA TO THIRD PARTIES PROHIBITED

Except as otherwise required by law, Contractor shall not disclose State data to a third party. Except where expressly prohibited by law, Contractor shall promptly notify the State of any subpoena, warrant, judicial, administrative or arbitral order of an executive or administrative agency or other governmental authority of competent jurisdiction (a “Demand”) that it receives and which relates to or requires production of the information or data Contractor is processing or storing on WCB’s behalf. If Contractor is required to produce information or data in response to a Demand, Contractor will provide the State with the information or data in its possession that it plans to produce in response to the Demand prior to production of such information or data. Except as otherwise required by law, Contractor shall provide the State reasonable time to assert its rights with respect to the withholding of such information or data from production. If the State is required to produce information or data in response to a Demand, Contractor will, at the State’s request and unless expressly prohibited by law, produce to the State any information or data in its possession that may be responsive to the Demand and shall provide assistance as is reasonably required for the State to respond to the Demand in a timely manner. The State acknowledges that Contractor has no responsibility to interact directly with the entity making the Demand. The parties agree that the State's execution of this agreement, does not constitute consent to the release or production of State data or information.

6.38 INFORMATION SECURITY BREACH AND NOTIFICATION ACT

Contractor shall comply in all respects with NYS General Business Law (GBL) § 899-aa, “Notification; person without valid authorization has acquired private information.” Any notice required to be given to WCB pursuant to GBL § 899-aa(3) shall be given by Contractor to WCB, as provided in Section 6.17 of this RFP.

In the event that Contractor is advised by a law enforcement agency pursuant to GBL § 899-aa(4) to delay the notice under GBL § 899-aa(3), Contractor shall provide the notice under GBL § 899-aa(3) to the WCB, as provided in Section 6.17 of this RFP, not more than twenty-four hours after Contractor has been advised by the law enforcement agency that notice under GBL § 899-aa(3) can be provided.

6.39 COMPLIANCE WITH NYS INFORMATION SECURITY POLICIES AND STANDARDS

Contractor shall comply fully with the requirements of the Information Security procedures and policies of the State including but not limited to the following:

- Acceptable Use of Information Technology Resources Policy
- Information Security Policy
- Security Logging Standard
- Information Security Risk Management Standard
- Information Security Controls Standard
- Sanitization/Secure Disposal Standard
-
• Mobile Device Security Standard
• Remote Access Standard
• Secure System Development Life Cycle Standard
• Secure Configuration Standard
• Secure Coding Standard

ITS Security Policies and Standards may be found at
http://www.its.ny.gov/tables/technologypolicyindex.htm/security

6.40 RIGHT TO INSPECTION

The State has the right to review Contractor’s procedures, practices and controls related to the security of State data and information assets. Upon request, Contractor will make available for review policies, procedures, practices and documentation related to the protection of State data and information assets, including but not limited to, information related to security governance, network security, risk and compliance management policies and procedures, personnel security background screening/checks and vetting procedures, secure systems/software development protocols, change/release management, testing, quality assurance, vulnerability management, secure disposal/sanitization and documentation. Contractor may be asked to provide a recent independent audit report on security controls prior to formal awarding of any contract resulting from this RFP or at any time during the Contract term. The State shall have the right to send its officers and employees to inspect Contractor’s facilities and operations used to provide Contract services. On the basis of such inspection, the State may require Contractor to implement corrective measures where the Contractor is found to be noncompliant with Contract provisions.

6.41 ACCESSIBILITY

Any web-based information and applications development, or programming delivered pursuant to the Contract will comply with NYS Enterprise IT Policy NYS-P08-005, Accessibility of Web-Based Information and Applications as such policy may be amended, modified or superseded, which requires that State Agency web-based information and applications are accessible to persons with disabilities. Web-based information and applications must conform to NYS Enterprise IT Policy NYS-P08-005 as determined by quality assurance testing. Such quality assurance testing will be conducted by Contractor and the results of such testing must be satisfactory to WCB before web-based information and applications will be considered a qualified deliverable under the Contract or Procurement.

6.42 ETHICS COMPLIANCE

Contractor, its officers, employees, agents and subcontractors (if any) shall comply with the requirements of Public Officers Law § 73 and § 74, and other NYS codes, rules and regulations establishing ethical standards for the conduct of business with NYS. Failure to comply with these provisions may result in termination of the Contract and/or other civil or criminal proceedings as required by law.
6.43 MOST FAVORABLE TERMS

Contractor agrees that all fees, terms, warranties and benefits provided by the Contractor under the Contract are substantially similar to the best equivalent terms being offered by the Contractor to any present governmental agency for services of similar size, scope and complexity. If during the term of the Contract, the Contractor enters into an arrangement with any other government customer for services of similar size, scope and complexity as the services provided pursuant to the Contract that provides greater benefits or more favorable terms than those under the Contract, then Contractor agrees to amend the Contract to provide the same to WCB.

6.44 TRANSFER/ASSIGNMENT OF CONTRACT

WCB may transfer/assign the Contract to another State Agency or entity at its sole discretion by informing Contractor in writing of such a transfer. Contractor shall execute any documents required to accomplish the transfer/assignment of the Contract. Contractor shall comply with any instructions from WCB to accomplish the transfer/assignment of the Contract at no additional cost to the State.

The Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of the Agreement or its right, title, or interest therein, other than its right to receive payment; the right to receive payment may be assigned with the prior written consent of the Board. Prior to an assignment of the right to receive payment pursuant to this Agreement becoming effective, the contractor shall file a written notice of such assignment simultaneously with the Board and the Comptroller.

All provisions contained in this Agreement shall be binding upon, inure to the benefit of, and be enforceable by the respective successors and assigns of the parties hereto to the same extent as if each such successor or assign were named a party hereto.

6.45 PIGGYBACKING

Contractor acknowledges and agrees that, pursuant to State Finance Law § 163(10)(e), the New York State Office of General Services may authorize and approve purchases from contracts let by Contractor to other NYS agencies, the United States Government or any other state, with the concurrence of the OSC and under appropriate circumstances.

6.46 WAIVER

No term or provision of the Contract shall be deemed waived and no breach excused, unless such waiver or consent is in writing and signed by the Party claimed to have waived or consented. No consent by a Party to, or waiver of, a breach under the Contract shall constitute consent to, a waiver of, or excuse for any other, different or subsequent breach. The rights, duties and remedies set forth in the Contract shall be in addition to, and not in limitation of, rights and obligations otherwise available at law or equity.
6.47 CONFLICT OF INTEREST

If during the term of the Agreement and any extension thereof, a Contractor becomes aware of an actual or potential relationship that may be considered a conflict of interest, the Contractor shall notify the Board in writing immediately. Should the Contractor engage any current or former NYS employee as its own employee or as an independent Contractor because of such employee’s knowledge of NYS finances or operations, or any current or former State employee who in the course of his or her State employment had frequent contact with management-level contractor employees, the Contractor shall immediately notify the Board in writing. Should the Board thereafter determine that such employment is inconsistent with NYS or Federal Law, the Board shall so advise the Contractor, in writing, specifying its basis for so determining, and may request that the employee’s or independent contractor’s relationship be terminated with respect to the Contractor’s relationship with the Board.

In addition, a Contractor shall not offer any Board employee or agent of the Board any gratuity or benefit without prior written approval of the Board.

6.48 CAPTIONS

The captions contained in this Contract are intended for convenience and reference purposes only and shall in no way be deemed to define or limit any provision thereof.

6.49 SEVERABILITY

In the event that one or more of the provisions of the Contract shall for any reason be declared unenforceable by a court of competent jurisdiction under the laws or regulations in force, such provision(s) shall have no effect on the validity of the remainder of the Contract, which shall then be construed as if such unenforceable provision(s) was never contained in the Contract.