



**Workers'  
Compensation  
Board**

**New York State Workers'  
Compensation Board  
Systems Modernization RFP WebEx  
October 1, 2018, 11 a.m. - 12 p.m.**

# WebEx Agenda

- Introduction of WCB and ITS team members in attendance
- Guidelines for WebEx
- Summary of changes from December 19, 2017 RFP release
- WCB members to address questions sent in advance
- WCB members to address questions presented during the WebEx

# Introduction of WCB and ITS team

- Steven Smith, Deputy Executive Director, WCB
- Tim Purcell, BIS Project Director, WCB
- Deena Jones, Director of Operations, WCB
- Melissa Stefanko, Asst. Director Finance, WCB
- Valerie Vander Wal, Associate Attorney, WCB
- Tonya Sanderson, Primary Contact RFP
- Courtney Souza, Alternate Contact RFP
- Byron Gier, Business Solutions Director for WCB, ITS
- Jensen Jacob, Lead Enterprise Architect, ITS
- Patrick Cusato, Senior Developer, ITS

# Guidelines for WebEx

- WCB will address as many questions received prior to the WebEx that were common to more than one vendor and/or are conceptual questions that can be addressed within the limited timeframe of the WebEx.
- Any responses provided today will become official only after the WCB has provided answers in writing as part of the Q&A process on 10/22/18.
- Phonelines are muted, but the chat feature is available to allow attendees to submit questions. WCB will address questions asked in the chat window as time provides, but a written response will be provided by 10/22/18.
- This WebEx is being recorded.

# Summary of Changes to RFP

- IAIABC
  - Removed Medical EDI Requirements
  - Claims EDI 3.1 - Revised business requirement (ECLAIMS21) to require flat file data transfer as currently used by WCB for IAIABC Claims EDI
- Data Warehouse
  - Revised requirements to integrate the existing data warehouse into the system

# Summary of Changes to RFP (Continued)

- Revised Vendor Staffing Model
  - Flexibility added to allow for offsite work on the project (where defined)
- Design and Application Architecture
  - Technology requirements were revised
    - “On prem” requirements relaxed
    - Requirements added for portability, containerization, DevOps, and Macro, Mini, and Micro Services

# Summary of Changes to RFP (Continued)

- Contract Language
  - Removal of performance bond/letter of credit requirement
- Supportive of Agile/Iterative Development Methodology
  - Flexibility added in payment milestones during the build and implementation phases

# Q&A

1. Question: States generally can purchase software much less expensively than a private contractor. Is the purpose of the "Additional Software" tab to understand rough estimates for software or will vendors be responsible for purchasing software? We highly recommend that the State procure software directly as opposed to through the selected contractor.
2. Question: Exhibit 4 - Technical Solution - Please describe the existing FileNet environment. Where does the production instance reside, who maintains it, and what other systems have access to it?

## Q&A (Continued)

3. Question: Please clarify that the 36% requirement for MBE/WBE/SDVOB is inclusive only of the labor total (Deliverables and Annual Maintenance /Support) not software costs.
4. Question: Will you be providing a list of NYS MWBE companies who are interested in being a subcontractor to Prime vendors?
5. Question: Can companies from outside the USA apply for this?
6. Question: Is a vendor permitted from responding to only portions of the RFP or is this RFP an 'all or nothing bid'?

# Questions?





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Thank you for attending this WebEx. We look forward to receiving your proposal by December 17, 2018.

